



PUBLIC DISCLOSURE

May 3, 2021

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

First Savings Bank
Charter Number: 708547

201 North 3rd Street
Beresford, SD 57004

Office of the Comptroller of the Currency

Sioux Falls Field Office
4900 South Minnesota Avenue, Suite 300
Sioux Falls, SD 57108

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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Overall CRA Rating

Institution's CRA Rating: This institution is rated **Outstanding**.

The Lending Test is rated: Satisfactory.

The Community Development Test is rated: Outstanding.

The major factors that support this rating include:

- The Lending Test rating is based on a combination of the performance in the State of South Dakota, State of New Mexico, State of Arizona, State of Nevada, State of Texas, and State of Nebraska. State weightings were determined through an analysis of deposit share, loan origination volume, and lending opportunities to low-and moderate-income (LMI) census tracts (CTs) in the assessment areas (AAs). South Dakota received the most weight as the bank has a significant deposit concentration and branch presence throughout the state. The State of New Mexico received the second most weight due to material deposit and loan origination volumes within the AAs.
- The Community Development (CD) Test rating is based on a combination of the performance in the State of South Dakota, State of New Mexico, State of Arizona, State of Nevada, State of Texas, and State of Nebraska. Performance is weighted the same as the Lending Test described above.

In addition to the activities considered at the AA level, we considered the following activities at the bank-wide level:

- The loan-to-deposit (LTD) ratio is reasonable given the institution's size, financial condition, and credit needs of the AAs.
- Management originated a majority of loans, 77 percent by number and 73 percent by dollar volume, inside the bank's AAs during the evaluation period.
- First Savings Bank (FSB or bank) offers traditional loan and deposit products and services to all customers, including small businesses, small farms, and LMI individuals. FSB offers traditional personal checking, personal savings, and business checking accounts. Regular and quality checking accounts are available at a low cost with low minimum balance requirements to waive the service fee. The statement savings account is a low cost savings account with a low minimum balance requirement. FSB offers online and mobile banking options to better serve its customer base. FSB provides a large network of surcharge-free Money Pass ATMs to meet the needs of its customers. Cash management services for business customers include internet banking, bill pay, ACH services, merchant account services, and remote deposit capture. FSB actively participated in the Paycheck Protection Program (PPP) to meet the needs of small businesses, small farms, and individuals impacted by the COVID-19 pandemic. FSB provided also loan modifications to borrowers impacted by the COVID-19 pandemic.

Loan-to-Deposit Ratio

Considering the bank's size, financial condition, and credit needs of the AAs, the bank's LTD is reasonable.

FSB's average LTD ratio for the 12 quarters from January 1, 2018 to December 31, 2020 is 87 percent. The ratio ranged from an average quarterly low of 74 percent to an average quarterly high of 92 percent.

We compared FSB's LTD ratio to eight similarly situated financial institutions operating in the same AAs with total assets between \$261 million and \$1.5 billion. FSB's average LTD ratio exceeds the comparable banks' average LTD ratio of 81 percent during the evaluation period. The comparable banks' average LTD ranged from an average quarterly low of 66 percent to an average quarterly high of 100 percent.

Lending in AA

A majority of the bank's loans are inside its AAs.

The bank originated and purchased 77 percent of its total loans inside the bank's AAs during the evaluation period. This analysis is performed at the bank, rather than the AA, level. This percentage does not include extensions of credit by affiliates that may be considered under the other performance criteria.

Lending Inside and Outside of the AA										
Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$	%	\$	%	
Small Business	147	82	33	18	180	36,427	75	12,381	25	48,808
Small Farm	22	55	18	45	40	3,093	58	2,272	42	5,365
Consumer	15	75	5	25	20	322	62	200	38	522
Total	184	77	56	23	240	39,842	73	14,853	27	54,695

Description of Institution

FSB is a multi-state stock thrift financial institution headquartered in Beresford, South Dakota. As of December 31, 2020, FSB had total assets of \$1.1 billion. FSB is wholly owned by Beresford Bancorporation, Inc., a one-bank holding company headquartered in Britton, South Dakota. FSB operates 24 branches and 20 automated teller machines (ATMs) in six states. Seventeen of the ATMs are located at FSB branches with three additional ATMs located offsite. FSB does not operate any deposit-taking ATMs.

FSB's Branch and ATM Locations		
State	# of Branches	# of ATMs
South Dakota	11	6
New Mexico	7	8
Texas	3	3
Arizona	1	1
Nebraska	1	1
Nevada	1	1

Management designated nine AAs across the six states listed above. The AAs meet regulatory requirements and do not arbitrarily exclude LMI CTs. FSB acquired Roberts County National Bank in Sisseton, South Dakota on December 15, 2018. FSB acquired the Western Bank branches in Alamogordo and Tularosa, New Mexico on April 1, 2019. FSB closed its original Alamogordo, New Mexico branch on April 12, 2019, and moved to the acquired Western Bank branch in Alamogordo, New Mexico. There have been no other significant changes to FSB's corporate structure.

FSB offers traditional loan and deposit products and services to its customers along with offering credit cards to a nationwide market. The bank's business strategy varies based on the market conditions surrounding branch locations. Lending activity in metropolitan statistical areas (MSAs) is primarily commercial. As of December 31, 2020, the loan portfolio totaled \$754 million and represented 68 percent of total assets. Tier one capital totaled \$121 million. FSB's loan portfolio consisted of 58 percent real estate loans (net 1-4 family), 18 percent credit card loans, 10 percent commercial and industrial loans, 10 percent 1-4 family residential loans, and 4 percent agriculture loans.

FSB originated 1,312 PPP loans totaling \$113 million in 2020 in response to COVID-19 pandemic impacts. FSB provided PPP loans to customers and non-customers throughout the AAs to provide relief to small businesses, small farms, and individuals impacted by the pandemic. As of December 31, 2020, FSB had \$144 million in COVID-related loan balances to 136 borrowers representing approximately 20 percent of the total loan portfolio.

FSB's credit card portfolio totaled \$137 million, or 12 percent of total assets, as of December 31, 2020. We did not include credit card lending in our analysis when determining primary loan products or calculating the breakdown of lending within each AA by number and dollar volume of loans because credit cards represent a national product. Instead, our analysis and conclusions are based on products offered to the bank's local markets.

There are no known legal, financial, or other factors impeding the bank's ability to meet the credit needs of its AAs. FSB received a Satisfactory rating in its prior CRA examination dated April 2, 2018.

Scope of the Evaluation

Evaluation Period/Products Evaluated

We evaluated FSB using the Intermediate Small Bank CRA examination procedures, which includes a Lending Test and a CD Test. The Lending Test evaluates the bank's record of meeting the credit needs of its AAs through its lending activities. The CD Test evaluates the bank's record of responding to the

CD needs of its AAs through CD lending and providing qualified investments, donations, and service hours.

The Lending Test evaluation period is January 1, 2018 to December 31, 2020. To determine the bank's primary loan products, we analyzed both the number and dollar volume of loans originated and purchased (collectively, originated or originations) during the evaluation period by loan product type. We completed this analysis for each AA based on the branch where the loans were originated. Agriculture, commercial, and consumer loans were determined to be primary loan products in FSB's AAs, which is representative of the bank's lending strategy. Refer to Appendix A, Scope of Examination, for a list of primary products identified in each AA.

To evaluate lending performance, we selected a random sample of 20 loans originated during the evaluation period for each primary loan product type in each AA. To evaluate whether loans were originated to borrowers within the bank's AAs, we reviewed the initial sample of 20 loans for each primary product in each AA. To analyze borrower and geographic distribution within the AAs, we sampled additional loans, as needed, to reach 20 loans originated to borrowers located within the specific AA for each primary product. We based lending performance conclusions on a larger random sample of 60 loans originated in the AA for the Las Vegas MSA AA commercial loan borrower distribution test, Lake Havasu MSA AA commercial borrower distribution test, Sioux Falls MSA AA commercial geographic distribution test, and New Mexico Non-MSA AA consumer geographic distribution test. We based lending performance conclusions on a larger random sample of 42 loans for the Sioux City MSA AA commercial borrower distribution test, as all commercial loans originated in the AA during the evaluation period were sampled with only 42 loans determined to have proceeds distributed inside the AA. Loan sample data was compared to 2015 American Community Survey (2015 ACS) data and 2020 Dun & Bradstreet (D&B) data.

The CD Test evaluation period is January 3, 2018 to December 31, 2020. We reviewed all CD loans, investments, donations, and service hours submitted by management for consideration.

Selection of Areas for Full-Scope Review

In each state where the bank has an office, one or more of AAs within that state was selected for a full-scope review. For purposes of this evaluation, bank delineated AAs located within the same MSA, multistate metropolitan statistical area (MMSA), or combined statistical area are combined and evaluated as a single AA. Similarly, bank delineated non-MSA AAs within the same state are combined and evaluated as a single area. These combined AAs may be evaluated as full- or limited-scope. Refer to the "Scope" section under each State Rating for details regarding how full-scope AAs were selected. Refer to Appendix A, Scope of Examination, for a list of full- and limited-scope AAs.

Ratings

The bank's overall rating is a blend of the state ratings.

We determined the weight for each state through an analysis of deposit share, loan origination volume, and opportunity to lend within LMI CTs. The State of South Dakota received the most weight given the large deposit concentration in the AAs and significant number of branch locations. The State of New Mexico received the second most weight due to a concentration of deposits and loan originations within the state's AAs. The State of Arizona and State of Nevada received equal weight. The State of Texas and State of Nebraska received the least weight in determining final ratings.

The state ratings are based on performance in all bank AAs. Refer to the “Scope” section under each state Rating section for details regarding how the areas were weighted in arriving at the respective ratings.

Discriminatory or Other Illegal Credit Practices Review

Pursuant to 12 CFR 25.28(c) or 195.28(c), respectively, in determining a national bank’s or federal savings association’s (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any AA by an affiliate whose loans have been considered as part of the bank’s lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Bureau of Consumer Financial Protection, as applicable.

The OCC has not identified that this institution has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution’s next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

State Rating

State of South Dakota

CRA rating for the State of South Dakota: Outstanding.

The Lending Test is rated: Satisfactory.

The CD Test is rated: Outstanding.

The major factors that support this rating include:

- The distribution of commercial and agricultural loans to borrowers in geographies of different income levels reflects reasonable distribution of AA demographics.
- The distribution of commercial and agricultural loans to businesses and farms of different income levels reflects reasonable distribution of AA demographics.
- CD activities demonstrate excellent responsiveness to AA needs and opportunities.

Description of Institution's Operations in South Dakota

FSB operates in three AAs in South Dakota: South Dakota Non-MSA AA, Sioux Falls MSA AA, and Sioux City MSA AA. Product and service offerings are consistent across the AAs.

South Dakota Non-MSA AA

The South Dakota Non-MSA AA includes Bon Homme, Brown, Day, Marshall, Roberts, and Moody Counties in South Dakota. The AA also includes one CT in Clay County, South Dakota. FSB operates eight branches and three ATMs in this AA. The branches are located in Britton, Hecla, Veblen, Sisseton, Waubay, Bristol, Flandreau, and Springfield. The ATMs are located in Britton, Flandreau, and Sisseton. FSB does not operate a branch in Clay County; however, the bank's Beresford branch is located less than two miles from the county line.

This AA accounted for 26 percent of the bank's deposits as of June 30, 2020 and 5 percent of the bank's loans originated during the evaluation period. The primary lending products in the South Dakota Non-MSA AA are agriculture and commercial loans.

The South Dakota Non-MSA AA changed during the evaluation period due to the acquisition of Roberts County National Bank in Sisseton, SD on December 15, 2018. The AA from January 1, 2018 to December 15, 2018 includes 17 CTs. One CT is moderate-income, 11 are middle-income, and five are upper-income. The AA from December 16, 2018 to December 31, 2020 includes 21 CTs. One is a moderate-income CTs, 15 are middle-income, and five are upper income. Sixty-five thousand people, or 27 thousand households, lived in the AA, excluding Roberts County, in 2015. Of the households, 21 percent were low-income, 15 percent were moderate-income, 19 percent were middle-income, and 45 percent were upper-income. Twelve percent of the households in the AA, excluding Roberts County, lived below the poverty level. The weighted-average of Median Family Income (MFI) was \$66 thousand in 2018. Seventy-five thousand people, or 30 thousand households, lived in the AA, including Roberts County, in 2015. Of the households, 22 percent were low-income, 15 percent were moderate-income, 18 percent were middle-income, and 45 percent were upper-income. Eight percent of the households in

the AA, including Roberts County, lived below the poverty level. The weighted-average of MFI was \$61 thousand in 2020.

Sixty-two percent of housing units in the South Dakota Non-MSA AA, excluding Roberts County, were owner-occupied with 25 percent renter-occupied in 2015. The weighted-average of median housing cost was \$123 thousand with weighted-average monthly gross rent of \$576. Sixty percent of the housing units in the South Dakota Non-MSA AA, including Roberts County, were owner-occupied and 25 percent were renter-occupied in 2015. The weighted-average of median housing cost was \$119 thousand with weighted-average monthly gross rent of \$571.

The South Dakota Non-MSA AA, excluding Roberts County, includes six thousand businesses. Eighty-one percent of the businesses are non-farm businesses and 71 percent employ fewer than five people. The South Dakota Non-MSA AA, including Roberts County, includes eight thousand businesses. Eighty-four percent of the businesses are non-farm businesses and 67 percent employ fewer than five people.

The economy in the South Dakota Non-MSA AA remained favorable during the evaluation period. According to the Bureau of Labor Statistics (BLS), the average unemployment rate for the seven counties included in the AA remained relatively stable from 3.9 percent in January 2018 to 4 percent in December 2020. The highest local unemployment rate during the evaluation period was 15.3 percent in Roberts County in April 2020 and the lowest unemployment rate was 2 percent in Bon Homme County in July 2018. Major areas of employment for this AA include the service industry and agriculture.

Competition in the South Dakota Non-MSA AA, excluding Roberts County, is moderate and primarily includes local community banks. As of June 30, 2018, there were 15 institutions with 36 banking offices located in the AA, excluding Roberts County. FSB reported \$135 million in deposits in the South Dakota Non-MSA AA, excluding Roberts County, as of June 30, 2018, which ranked the bank fifth in deposit market share at 7 percent. Competition in the South Dakota Non-MSA AA, including Roberts County, is moderate and primarily includes local community banks. As of June 30, 2020, there were 16 institutions with 41 banking offices located in the AA, including Roberts County. FSB reported \$206 million in deposits in the South Dakota Non-MSA AA, including Roberts County, as of June 30, 2020, which ranked the bank fifth in deposit market share at 8 percent.

We completed one community contact in the South Dakota Non-MSA AA in conjunction with this examination. The contact was the president of a community-based economic development organization. The contact did not identify any specific unmet credit needs in the AA. The contact stated that local banks are providing financing for current development projects in the community.

Sioux Falls MSA AA

The Sioux Falls MSA AA includes Lincoln, Minnehaha, and Turner Counties in South Dakota. FSB considers all CTs in Lincoln, Minnehaha, and Turner Counties in its AA. FSB operates two branches and two ATMs in this AA. The branches are located in Sioux Falls and Parker; the ATMs are located at the branches. FSB does not operate a branch in Minnehaha County; however, the bank's Sioux Falls branch is located less than one mile from the county line. The bank's Beresford branch also services Lincoln County, as the city of Beresford is located in both Union and Lincoln Counties. The bank's Beresford branch is located less than a half mile from the Lincoln county line.

This AA accounted for 4 percent of the bank's deposits as of June 30, 2020 and 8 percent of the bank's loans originated during the evaluation period. The primary lending product in the Sioux Falls MSA AA is commercial loans.

The Sioux Falls MSA AA includes 55 CTs. Seventeen of the CTs are moderate-income, 26 are middle-income, and 12 are upper-income. Two-hundred thirty-seven thousand people, or 92 thousand households, lived in the AA in 2015. Of the households, 22 percent were low-income, 18 percent were moderate-income, 19 percent were middle-income, and 41 percent were upper-income. Seven percent of the households in the AA lived below the poverty level. The weighted-average of MFI in 2020 was \$73 thousand.

Sixty-three percent of the housing units in the Sioux Falls MSA AA were owner-occupied and 31 percent were renter-occupied in 2015. The weighted-average of median housing cost was \$158 thousand, and the weighted-average monthly gross rent was \$722.

The Sioux Falls MSA AA includes 26 thousand businesses. Ninety-five percent of the businesses are non-farm businesses and 61 percent employ fewer than five people.

The economy in the Sioux Falls MSA remained favorable during the evaluation period. According to the BLS, the unemployment rate for the Sioux Falls MSA remained relatively stable at 3 percent between January 2018 and December 2020. The highest unemployment rate in the AA during the evaluation period was 9 percent in April 2020; the lowest unemployment rate was 2 percent in September 2018. Major areas of employment for this AA include the service industry, finance, insurance, and real estate.

Competition in the Sioux Falls MSA AA is high and includes several large national, regional, and local community banks. As of June 30, 2020, there were 36 institutions with 138 banking offices located in the Sioux Falls MSA AA. FSB reported \$30 million in deposits in the Sioux Falls MSA AA as of June 30, 2020, which ranked the bank 31st in deposit market share with a market share of less than 1 percent.

We completed one community contact in the Sioux Falls MSA AA in conjunction with this examination. The contact was a vice president of an organization that focuses on connecting donors with important causes to build a thriving area where possibility and opportunity are available for all. The contact did not identify any specific unmet credit needs in the AA. The contact stated that local banks are providing financing for current development projects in the community and will continue to have opportunities to provide funding and participate in CD as the city continues to grow. The contact identified affordable housing, transportation, and financial literacy as prominent community needs.

Sioux City MSA AA

The Sioux City MSA AA includes Union County, which is a portion of the Sioux City IA-NE-SD MMSA. The MMSA also includes Woodbury and Plymouth Counties in Iowa and Dakota and Dixon Counties in Nebraska. FSB operates one branch and one ATM in this AA in Beresford. The City of Beresford is located in both Union and Lincoln Counties. The bank's Beresford branch is located less than a half mile from the Lincoln county line. FSB includes only one CT in Union County in its Sioux City MSA AA, which is reasonable given the branch location. Since FSB's operations in the AA are limited to the South Dakota portion of the MMSA, this AA was incorporated into the State of South Dakota rating rather than a separate MMSA rating.

This AA accounted for 9 percent of the bank's deposits as of June 30, 2020 and 7 percent of the bank's loans originated during the evaluation period. The primary lending products in the Sioux City MSA AA are commercial and agriculture loans.

The Sioux City MSA AA includes one middle-income CT. Four thousand two hundred people, or 1,600 households, lived in the AA in 2015. Of the households, 19 percent were low-income, 15 percent were moderate-income, 19 percent were middle-income, and 47 percent were upper-income. Four percent of households in the AA lived below the poverty level. The weighted-average of MFI was \$59 thousand in 2020.

Seventy-two percent of the housing units in the Sioux City MSA AA were owner-occupied and 18 percent were renter-occupied in 2015. The weighted-average of median housing cost was \$126 thousand with a weighted-average monthly gross rent of \$521.

The Sioux City MSA AA includes 467 businesses. Eighty-two percent of the businesses are non-farm businesses with 69 percent employing fewer than five people.

The economy in the Sioux City MSA was stable during the evaluation period, with the exception of the period between April 2020 and October 2020. The unemployment rate increased from 3.5 percent in January 2018 to 4 percent in December 2020. The unemployment rate during the evaluation period peaked at 10.7 percent in April 2020. Major areas of employment in the Sioux City MSA AA include the service and agriculture industries.

Competition in the Sioux City MSA AA is moderate and limited to local community banks. As of June 30, 2020, there were eight institutions with 11 banking offices located in the Sioux City MSA AA. FSB reported \$71 million in deposits in the Sioux City MSA AA as of June 30, 2020, which ranked the bank fourth in deposit market share at 11 percent.

We completed one community contact in the Sioux City MSA AA in conjunction with this examination. The contact was an administrative official of a local municipality. The contact did not identify any unmet credit needs in the AA. The contact stated that local banks are providing financing for current development projects in the community. The contact identified housing and childcare services as main economic needs within the community.

South Dakota Non-MSA AA, excluding Roberts County

Table A – Demographic Information of the AA						
AA: South Dakota Non-MSA, excluding Roberts County						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	17	0.0	5.9	64.7	29.4	0.0
Population by Geography	64,768	0.0	4.3	59.3	36.4	0.0
Housing Units by Geography	30,719	0.0	4.6	60.2	35.2	0.0
Owner-Occupied Units by Geography	18,975	0.0	2.2	57.1	40.7	0.0
Occupied Rental Units by Geography	7,674	0.0	11.2	62.4	26.4	0.0
Vacant Units by Geography	4,070	0.0	3.2	70.7	26.1	0.0
Businesses by Geography	4,693	0.0	12.0	53.0	35.0	0.0
Farms by Geography	1,110	0.0	0.6	56.0	43.3	0.0
Family Distribution by Income Level	16,968	17.2	16.4	23.0	43.4	0.0
Household Distribution by Income Level	26,649	21.2	15.1	18.6	45.1	0.0
MFI Non-MSAs - SD		\$60,961	Median Housing Value			\$123,096
			Median Gross Rent			\$576
			Families Below Poverty Level			7.0%

Source: 2015 ACS Census and 2020 D&B Data.
 Due to rounding, totals may not equal 100.0%.
 (*) The NA category consists of geographies that have not been assigned an income classification.

South Dakota Non-MSA AA, including Roberts County

Table A – Demographic Information of the AA						
AA: South Dakota Non-MSA, including Roberts County						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	21	0.0	4.8	71.4	23.8	0.0
Population by Geography	75,086	0.0	3.7	64.9	31.4	0.0
Housing Units by Geography	35,640	0.0	3.9	65.7	30.3	0.0
Owner-Occupied Units by Geography	21,548	0.0	1.9	62.2	35.9	0.0
Occupied Rental Units by Geography	8,753	0.0	9.9	67.0	23.1	0.0
Vacant Units by Geography	5,339	0.0	2.4	77.7	19.9	0.0
Businesses by Geography	6,621	0.0	10.4	57.6	32.1	0.0
Farms by Geography	1,263	0.0	0.8	62.9	36.3	0.0
Family Distribution by Income Level	19,395	18.1	16.6	22.8	42.5	0.0
Household Distribution by Income Level	30,301	21.5	15.3	18.3	44.9	0.0
MFI Non-MSAs - SD		\$60,845	Median Housing Value			\$119,454
			Median Gross Rent			\$571
			Families Below Poverty Level			7.9%
<p>Source: 2015 ACS Census and 2020 D&B Data. Due to rounding, totals may not equal 100.0%. (*) The NA category consists of geographies that have not been assigned an income classification.</p>						

Sioux Falls MSA AA

Table A – Demographic Information of the AA						
AA: Sioux Falls MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	55	0.0	30.9	47.3	21.8	0.0
Population by Geography	237,118	0.0	28.4	49.5	22.1	0.0
Housing Units by Geography	97,514	0.0	31.4	47.6	21.0	0.0
Owner-Occupied Units by Geography	61,512	0.0	20.5	54.0	25.5	0.0
Occupied Rental Units by Geography	30,185	0.0	51.8	35.5	12.7	0.0
Vacant Units by Geography	5,817	0.0	40.3	43.4	16.4	0.0
Businesses by Geography	24,505	0.0	35.4	38.0	26.6	0.0
Farms by Geography	1,290	0.0	8.1	67.7	24.3	0.0
Family Distribution by Income Level	60,077	18.9	18.1	24.4	38.6	0.0
Household Distribution by Income Level	91,697	22.0	18.1	18.9	41.0	0.0
MFI MSA - 43620 Sioux Falls, SD MSA		\$72,948	Median Housing Value			\$158,153
			Median Gross Rent			\$722
			Families Below Poverty Level			7.1%
<p>Source: 2015 ACS Census and 2020 D&B Data. Due to rounding, totals may not equal 100.0%. (*) The NA category consists of geographies that have not been assigned an income classification.</p>						

Sioux City MSA AA

Table A – Demographic Information of the AA						
AA: Sioux City MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	1	0.0	0.0	100.0	0.0	0.0
Population by Geography	4,236	0.0	0.0	100.0	0.0	0.0
Housing Units by Geography	1,857	0.0	0.0	100.0	0.0	0.0
Owner-Occupied Units by Geography	1,331	0.0	0.0	100.0	0.0	0.0
Occupied Rental Units by Geography	341	0.0	0.0	100.0	0.0	0.0
Vacant Units by Geography	185	0.0	0.0	100.0	0.0	0.0
Businesses by Geography	311	0.0	0.0	100.0	0.0	0.0
Farms by Geography	87	0.0	0.0	100.0	0.0	0.0
Family Distribution by Income Level	1,159	12.7	17.3	21.5	48.5	0.0
Household Distribution by Income Level	1,672	19.0	15.4	18.5	47.2	0.0
Median Family Income MSA - 43580 Sioux City, IA-NE-SD MSA		\$60,974	Median Housing Value			\$125,600
			Median Gross Rent			\$521
			Families Below Poverty Level			3.0%
<i>Source: 2015 ACS and 2018 D&B Data. Due to rounding, totals may not equal 100.0% (* The NA category consists of geographies that have not been assigned an income classification.</i>						

Scope of Evaluation in South Dakota

FSB operates in three AAs in South Dakota. We completed full-scope reviews of the South Dakota Non-MSA and Sioux Falls MSA AAs. We completed a limited-scope review of the Sioux City MSA AA. The State of South Dakota rating is primarily based on the results of the AAs receiving full-scope reviews. Refer to Appendix A for more information.

The South Dakota Non-MSA represents the bank's primary AA in South Dakota and received the most weight in arriving at overall State of South Dakota conclusions. The South Dakota Non-MSA AA accounts for 73 percent of FSB's South Dakota branch locations, 67 percent of South Dakota deposits, and 32 percent of loans originated in South Dakota during the evaluation period. The Sioux Falls MSA AA includes two branches and accounts for 10 percent of South Dakota deposits and 55 percent of loans originated in South Dakota during the evaluation period.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN SOUTH DAKOTA

LENDING TEST

The bank's performance under the Lending Test in South Dakota is rated Satisfactory.

Conclusions for Areas Receiving Full-Scope Reviews

Based on full- and limited-scope reviews, the bank's lending performance in the state of South Dakota is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibits reasonable geographic distribution of loans in the state.

Small Loans to Businesses

Refer to Table Q in the state of South Dakota section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The geographic distribution of commercial loans to small businesses in the South Dakota Non-MSA AA is reasonable. There are no low-income CTs and one moderate-income CT in the South Dakota Non-MSA AA. FSB did not originate any loans to businesses located in a moderate-income CT in the South Dakota Non-MSA AA during the evaluation period. Aggregate data indicates 9 percent of commercial loans were made to businesses located in moderate-income CTs during the evaluation period. 2015 ACS data indicates 10 percent of businesses were located in moderate-income CTs during the evaluation period. The AA's moderate-income CT is in Aberdeen, SD. FSB's closest branch to Aberdeen is approximately 40 miles away in Bristol, South Dakota. Other banks with branches in Aberdeen more conveniently serve businesses in the moderate-income CTs.

The geographic distribution of commercial loans to small businesses in the Sioux Falls MSA AA is reasonable. There are no low-income CTs in the Sioux Falls MSA. Management originated 25 percent of loans by number to small businesses located in moderate-income CTs. Aggregate data indicates 35 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 35 percent of businesses were located in moderate-income CTs during the evaluation period. The moderate-income CTs are in Minnehaha County where competition is high.

Small Loans to Farms

Refer to Table S in the state of South Dakota section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to farms.

The geographic distribution of loans to small farms in the South Dakota Non-MSA AA is reasonable. There are no low-income CTs and one moderate-income CT in the South Dakota Non-MSA AA. FSB did not originate any loans to farms located in a moderate-income CT in the South Dakota Non-MSA AA during the evaluation period. This is reasonable due to the limited opportunity to lend. Aggregate

data indicates 0.1 percent of farm loans were made to farms located in moderate-income CTs during the evaluation period. 2015 ACS data indicates 0.8 percent of businesses were located in moderate-income CTs during the evaluation period.

Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank.

Small Loans to Businesses

Refer to Table R in the state of South Dakota section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The distribution of commercial loans to businesses of different income levels in the South Dakota Non-MSA AA is reasonable. Management originated 55 percent of loans to businesses with gross annual revenue (GAR) of \$1 million or less. Aggregate data indicates 53 percent of commercial loans were made to small businesses during the evaluation period. 2015 ACS data indicates 81 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period.

The distribution of commercial loans to businesses of different income levels in the Sioux Falls MSA AA is reasonable. Management originated 60 percent of loans to businesses with GAR of \$1 million or less. Aggregate data indicates 50 percent of loans were made to small businesses during the evaluation period. 2015 ACS data indicates 86 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period.

Small Loans to Farms

Refer to Table T in the state of South Dakota section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to farms.

The distribution of loans to farms of different income levels in the South Dakota Non-MSA AA is excellent. Management originated 100 percent of loans to businesses with GAR of \$1 million or less. Aggregate data indicates 72 percent of farm loans were made to small farms during the evaluation period. 2015 ACS data indicates 99 percent of farms reported GAR of \$1 million or less in the AA during the evaluation period.

Responses to Complaints

Management did not receive any complaints related to FSB's CRA performance in South Dakota during the evaluation period.

Conclusions for Area Receiving a Limited Scope Review

Based on a limited-scope review, the bank's performance under the Lending Test in the Sioux City MSA AA is consistent with the bank's overall performance under the Lending Test in the full-scope areas. Borrower distribution of loans to businesses of different sizes is consistent with performance in

the other South Dakota AAs. A geographic distribution analysis was not conducted for the Sioux City MSA AA because there are no LMI CTs.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of South Dakota is rated Outstanding.

Conclusions for Areas Receiving Full-Scope Reviews

Based on full- and limited-scope reviews, the bank exhibits excellent responsiveness to CD needs in the state through CD loans, qualified investments, and CD services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for CD in the bank's AAs.

Number and Amount of CD Loans

The CD Loans Table, shown below, sets forth the information and data used to evaluate the bank's level of CD lending. The table includes all CD loans, including multifamily loans that also qualify as CD loans.

CD Loans – State of South Dakota				
AA	Total			
	#	% of Total #	\$(000's)	% of Total \$
South Dakota Non-MSA	111	64	8,587	50
Sioux Falls MSA	26	15	2,990	18
Sioux City MSA	36	21	5,461	32

Management originated 111 qualified CD loans totaling \$8.6 million in the South Dakota Non-MSA AA during the evaluation period. Ninety-seven loans totaling \$4.6 million were originated as part of the PPP to LMI CTs and distressed and underserved CTs. Five loans totaling \$511 thousand qualified for CD credit as affordable housing. Five loans totaling \$560 thousand qualified for CD credit as economic development. Four loans totaling \$2.9 million qualified for CD credit by revitalizing and stabilizing local communities.

Management originated 26 qualified CD loans totaling \$3 million in the Sioux Falls MSA AA during the evaluation period. Twenty-two loans totaling \$2.1 million were originated as part of the PPP to LMI CTs and distressed and underserved CTs. Four loans totaling \$911 thousand qualified for CD credit as affordable housing.

Number and Amount of Qualified Investments

Qualified Investments – State of South Dakota										
AA	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	% of Total #	\$(000's)	% of Total \$	#	\$(000's)
South Dakota Non-MSA	1	172	19	8	20	59	180	96	0	0
Sioux Falls MSA	0	0	9	6	9	26	6	3	0	0
Sioux City MSA	0	0	5	2	5	15	2	1	0	0

* Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

** Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

FSB had one qualifying CD investment in the South Dakota Non-MSA totaling \$172 thousand. The bond is a prior period investment that supports affordable housing in a distressed middle-income CT in the AA. Management provided 19 qualified CD donations totaling \$8 thousand during the evaluation period. Thirteen donations totaling \$6 thousand supported community services within the AA and six donations totaling \$2 thousand supported economic development activities in the AA.

Management provided nine qualified donations totaling \$6 thousand in the Sioux Falls MSA during the evaluation period. Seven of the donations totaling \$5 thousand supported community services within the AA and two donations totaling \$1 thousand provided affordable housing within the AA.

Extent to Which the Bank Provides CD Services

The employees within the South Dakota Non-MSA AA provided a total of 128 qualified service hours during the evaluation period. One employee provided 66 qualified service hours to a local economic development organization that provides services to LMI individuals. This employee also provided 10 qualified service hours to an organization that provides college and church grants to LMI individuals. Four employees provided 52 qualified service hours to local communities by organizing and distributing essential needs to LMI students.

The employees within the Sioux Falls MSA AA provided a total of 21 qualified service hours during the evaluation period. One employee provided 14 qualified service hours to a local organization that provides services to LMI individuals. This employee also provided two qualified service hours to a Certified Development Company that offers Small Business Administration 504 loans. One employee provided five qualified service hours to a local organization that provides services to LMI individuals.

Conclusions for Area Receiving a Limited Scope Review

Based on a limited-scope review, the bank's performance under the CD Test in the Sioux City MSA AA is consistent with the bank's overall performance under the CD Test in the full scope areas.

State Rating

State of New Mexico

CRA rating for the State of New Mexico: Satisfactory.

The Lending Test is rated: Satisfactory.

The CD Test is rated: Satisfactory.

The major factors that support this rating include:

- The distribution of commercial and consumer loans to borrowers in geographies of different income levels reflects reasonable distribution of AA demographics.
- The distribution of commercial and consumer loans to businesses and borrowers of different income levels reflects reasonable distribution of AA demographics.
- CD activities demonstrate adequate responsiveness to AA needs and opportunities when considering loans originated through the PPP. Excluding PPP loans, CD activity represents poor responsiveness.

Description of Institution's Operations in New Mexico

FSB operates in two AAs in New Mexico: New Mexico Non-MSA AA and Las Cruces MSA AA.

New Mexico Non-MSA AA

The New Mexico Non-MSA AA includes Grant, Luna, Sierra, Otero, and Lincoln Counties. FSB operates six branches and seven ATMs in this AA. Branches are located in Ruidoso, Tularosa, Truth or Consequences, Silver City, Alamogordo, and Deming. ATMs are located in Deming, Silver City, Alamogordo, Truth or Consequences, Ruidoso, and Tularosa.

This AA accounted for 30 percent of the bank's deposits as of June 30, 2020 and 15 percent of the bank's loan originations during the evaluation period. The primary lending products in the New Mexico Non-MSA AA are commercial and consumer loans.

The New Mexico Non-MSA AA includes 39 CTs. Two CTs are low-income, 13 are moderate-income, 19 are middle-income, and five are upper-income. One-hundred fifty-one thousand people, or 58 thousand households, lived in the AA in 2015. Of the households, 28 percent were low-income, 17 percent were moderate-income, 17 percent were middle-income, and 38 percent were upper-income. Twenty-one percent of the households in the AA lived below the poverty level. The weighted-average of MFI was \$49 thousand in 2020.

Forty-nine percent of housing units in the New Mexico Non-MSA AA were owner-occupied with 21 percent renter-occupied in 2015. The weighted-average of median housing cost was \$123 thousand with weighted-average monthly gross rent of \$720.

The New Mexico Non-MSA AA includes eight thousand businesses. Ninety-five percent of the businesses are non-farm businesses and 65 percent employ fewer than five people.

The economy in the New Mexico Non-MSA AA declined during the evaluation period. According to BLS data, the average unemployment rate for the five counties in the AA deteriorated from 8 percent in January 2018 to 10 percent in December 2020. The highest local unemployment rate during the evaluation period was 19.9 percent in Luna County in July 2020. The lowest local unemployment rate was 3.5 percent in Lincoln County in May 2018. Major areas of employment for this AA include services and retail trade.

Competition in the New Mexico Non-MSA AA is high and includes large national, regional, and community banks. As of June 30, 2020, there were 16 institutions with 42 banking offices in the New Mexico Non-MSA AA. FSB reported \$236 million in deposits in the New Mexico Non-MSA AA as of June 30, 2020, which ranked third in the deposit market share at 11 percent.

We completed one community contact in the New Mexico Non-MSA AA in conjunction with this examination. The contact works with an organization focused on serving local business-owners in the AA. The contact did not identify any specific unmet credit needs in the AA.

Las Cruces MSA AA

The Las Cruces MSA AA includes the entire Las Cruces MSA serving Dona Ana County. FSB operates one branch and one ATM in this AA located in Las Cruces, New Mexico.

This AA accounted for less 3 percent of the bank's deposits and 2 percent of loans originated during the evaluation period. The primary lending product in the Las Cruces MSA AA is commercial loans.

The Las Cruces MSA AA includes 41 CTs. Three CTs are low-income, 16 are moderate-income, 13 are middle-income, and nine are upper-income. Two-hundred and fourteen thousand people, or 75 thousand households, lived in the AA in 2015. Of the households, 25 percent were low-income, 17 percent were moderate-income, 16 percent were middle-income, and 42 percent were upper-income. Twenty-five percent of the households in the AA lived below the poverty level. The weighted-average of MFI was \$45 thousand in 2020.

Fifty-eight percent of housing units in the Las Cruces MSA AA were owner-occupied with 31 percent renter-occupied in 2015. The weighted-average of median housing cost was \$144 thousand with a weighted-average monthly gross rent of \$710.

The Las Cruces MSA AA includes 11 thousand businesses. Ninety-six percent of businesses are non-farm businesses and 63 percent employ fewer than five people.

The economy in the Las Cruces MSA declined during the evaluation period. The unemployment rate deteriorated from 6 percent in January 2018 to 8 percent in December 2020. The highest rate of unemployment during the evaluation period was 13 percent in July 2020 and the lowest rate of unemployment was 5 percent in May 2018. Major areas of employment in the Las Cruces MSA AA include services and retail trade.

Competition in the Las Cruces MSA AA is high and includes large national, regional, and community banks. As of June 30, 2020, there were 18 institutions with 42 banking offices located in the Las Cruces MSA AA. FSB reported \$4 million in deposits in the Las Cruces MSA AA as of June 30, 2020, which ranked 17th in the deposit market share at less than 1 percent.

We completed one community contact in the Las Cruces MSA AA in conjunction with this examination. The contact works in a local department that focuses on connecting small business owners with resources for success. The contact did not identify any specific unmet credit needs in the AA.

New Mexico Non-MSA AA

Table A – Demographic Information of the AA						
AA: New Mexico Non-MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	39	5.1	33.3	48.7	12.8	0.0
Population by Geography	150,772	7.5	32.4	45.3	14.8	0.0
Housing Units by Geography	82,523	5.5	26.7	54.5	13.3	0.0
Owner-Occupied Units by Geography	40,660	5.4	28.0	49.8	16.8	0.0
Occupied Rental Units by Geography	17,607	4.6	37.8	43.5	14.1	0.0
Vacant Units by Geography	24,256	6.3	16.5	70.4	6.8	0.0
Businesses by Geography	7,636	6.7	29.8	47.3	16.3	0.0
Farms by Geography	396	3.8	30.6	56.3	9.3	0.0
Family Distribution by Income Level	36,530	24.8	17.9	20.3	37.0	0.0
Household Distribution by Income Level	58,267	27.9	16.9	17.4	37.8	0.0
MFI Non-MSAs - NM		\$49,356	Median Housing Value			\$122,504
			Median Gross Rent			\$720
			Families Below Poverty Level			16.7%
<p>Source: 2015 ACS and 2020 D&B Data. Due to rounding, totals may not equal 100.0%. (*) The NA category consists of geographies that have not been assigned an income classification.</p>						

Las Cruces MSA AA

Table A – Demographic Information of the AA						
AA: Las Cruces MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	41	7.3	39.0	31.7	22.0	0.0
Population by Geography	213,963	7.7	36.0	26.4	29.8	0.0
Housing Units by Geography	83,586	7.1	33.0	26.9	33.0	0.0
Owner-Occupied Units by Geography	48,445	3.6	34.5	24.8	37.1	0.0
Occupied Rental Units by Geography	26,317	13.5	29.6	31.5	25.4	0.0
Vacant Units by Geography	8,824	6.9	35.2	25.3	32.7	0.0
Businesses by Geography	10,495	6.8	32.5	25.3	35.4	0.0
Farms by Geography	399	2.5	38.1	30.3	29.1	0.0
Family Distribution by Income Level	51,781	25.1	15.6	16.9	42.4	0.0
Household Distribution by Income Level	74,762	25.2	16.5	16.1	42.2	0.0
MFI MSA - 29740 Las Cruces, NM MSA		\$45,044	Median Housing Value			\$143,830
			Median Gross Rent			\$710
			Families Below Poverty Level			22.1%
<i>Source: 2015 ACS and 2020 D&B Data. Due to rounding, totals may not equal 100.0%. (* The NA category consists of geographies that have not been assigned an income classification.</i>						

Scope of Evaluation in New Mexico

FSB operates in two AAs in New Mexico. We completed full-scope reviews of the New Mexico Non-MSA AA and the Las Cruces MSA AA. The State of New Mexico rating is based on the results of this review. Refer to Appendix A for more information.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NEW MEXICO

LENDING TEST

The bank's performance under the Lending Test in New Mexico is rated Satisfactory.

Conclusions for Areas Receiving a Full-Scope Review

Based on full-scope reviews, the bank's lending performance in the state of New Mexico is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibits reasonable geographic distribution of loans in the state.

Small Loans to Businesses

Refer to Table Q in the state of New Mexico section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The geographic distribution of commercial loans to small businesses in the New Mexico Non-MSA AA is reasonable. Management did not originate any loans in low-income CTs. Aggregate data indicates 7 percent of commercial loans were made to businesses in low-income CTs during the evaluation period. 2015 ACS data indicates 7 percent of businesses were located in low-income CTs during the evaluation period. Management originated 55 percent of loans to small businesses located in moderate-income CTs. Aggregate data indicates 23 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 30 percent of businesses were located in moderate-income CTs during the evaluation period.

The geographic distribution of commercial loans to small businesses in the Las Cruces MSA AA is reasonable. Management originated 10 percent of loans by number to small businesses located in low-income CTs. Aggregate data indicates 5 percent of commercial loans were made to businesses in low-income CTs during the evaluation period. 2015 ACS data indicates 7 percent of businesses were located in low-income CTs during the evaluation period. Management originated 30 percent of loans by number to businesses located in moderate-income CTs. Aggregate data indicates 34 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 33 percent of businesses were located in moderate-income CTs during the evaluation period.

Consumer Loans

Refer to Table U in the state of New Mexico section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's consumer loan originations and purchases.

The geographic distribution of consumer loans to borrowers in different income levels in the New Mexico Non-MSA AA is reasonable. Management originated 2 percent of consumer loans by number in low-income CTs. 2015 ACS data indicates 5 percent of households in the AA live in low-income CTs. Management originated 28 percent of consumer loans by number in moderate-income CTs. 2015 ACS data indicates 31 percent of households in the AA live in moderate-income CTs.

Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to businesses of different sizes, given the product lines offered by the bank.

Small Loans to Businesses

Refer to Table R in the state of New Mexico section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The distribution of commercial loans to businesses of different income levels in the New Mexico Non-MSA AA is reasonable. Management originated 60 percent of loans by number to businesses with GAR of \$1 million or less. Aggregate data indicates 46 percent of commercial loans were made to small businesses during the evaluation period. 2015 ACS data indicates 81 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period.

The distribution of commercial loans to businesses of different income levels in the Las Cruces MSA AA is reasonable. Management originated 65 percent of loans by number to businesses with GAR of \$1 million or less. Aggregate data indicates 45 percent of commercial loans were made to small businesses during the assessment period. 2015 ACS data indicates 83 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period.

Consumer Loans

Refer to Table V in the state of New Mexico section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's consumer loan originations and purchases.

The distribution of consumer loans to borrowers of different income levels in the New Mexico Non-MSA is reasonable. Management originated 20 percent of consumer loans by number to low-income borrowers. 2015 ACS data indicates 28 percent of households in the AA qualified as low-income during the evaluation period. Management originated 35 percent of loans by number to moderate-income borrowers. 2015 ACS data indicates 17 percent of households in the AA qualified as moderate-income during the evaluation period.

Responses to Complaints

Management did not receive any complaints related to FSB's CRA performance in New Mexico during the evaluation period.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of New Mexico is rated Satisfactory.

Conclusions for Areas Receiving a Full-Scope Review

Based on full-scope reviews, the bank exhibits adequate responsiveness to CD needs in the state through CD loans, qualified investments, and CD services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for CD in the bank's AAs.

Number and Amount of CD Loans

The CD Loans Table, shown below, sets forth the information and data used to evaluate the bank's level of CD lending. The table includes all CD loans, including multifamily loans that also qualify as CD loans.

CD Loans – State of New Mexico				
AA	Total			
	#	% of Total #	\$(000's)	% of Total \$
New Mexico Non-MSA	119	92	4,815	81
Las Cruces MSA	11	8	1,014	19

Management originated 119 qualified CD loans totaling \$4.8 million in the New Mexico Non-MSA AA during the evaluation period. One-hundred twelve loans totaling \$4.2 million were originated as part of the PPP to LMI CTs and distressed and underserved CTs. Four loans totaling \$200 thousand qualified for CD credit as affordable housing. The remaining three loans totaling \$379 thousand qualified for CD credit by revitalizing or stabilizing a designated community.

Management originated 11 CD loans, totaling \$1 million, in the Las Cruces MSA AA during the evaluation period. All 11 loans were originated as part of the PPP to LMI, distressed, and underserved CTs.

Number and Amount of Qualified Investments

Qualified Investments – State of New Mexico										
AA	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	% of Total #	\$(000's)	% of Total \$	#	\$(000's)
New Mexico Non-MSA	0	0	40	19	40	91	19	95	0	0
Las Cruces MSA	0	0	4	1	4	9	1	5	0	0

* Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

** Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Management provided 40 qualified CD donations totaling \$19 thousand to the New Mexico Non-MSA AA during the evaluation period. Thirty-nine of the donations totaling \$17 thousand supported community services within the AA. The remaining donation supported economic development activities in the AA.

Management provided four qualified CD donations totaling \$1 thousand to the Las Cruces MSA during the evaluation period. All of the donations supported community services within the AA.

Extent to Which the Bank Provides CD Services

The employees within the New Mexico Non-MSA AA provided a total of 392 qualified service hours during the evaluation period. One employee provided 380 qualified service hours to a local school district that primarily serves LMI students. Another employee provided 12 qualified service hours to an organization that provides literacy services to a school district that primarily services LMI students.

The employees within the Las Cruces MSA provided a total of 100 qualified service hours during the evaluation period. One employee provided 70 qualified service hours to a local school district that primarily serves LMI students. One employee provided 20 qualified service hours to an organization that provides affordable housing within in the AA and a third employee provided financial expertise to a Community Development Corporation that provides Small Business Administration loans to businesses in the AA.

State Rating

State of Arizona

CRA rating for the State of Arizona: Satisfactory.

The Lending Test is rated: Satisfactory.

The CD Test is rated: Outstanding.

The major factors that support this rating include:

- The distribution of commercial loans to borrowers in geographies of different income levels reflects reasonable distribution of AA demographics.
- The distribution of commercial loans to businesses of different income levels reflects reasonable distribution of AA demographics.
- CD activities demonstrate excellent responsiveness to AA needs and opportunities.

Description of Institution's Operations in Arizona

FSB operates in one AA in Arizona. The Lake Havasu MSA AA includes the full Lake Havasu City-Kingman MSA in Mohave County. FSB operates one branch and one ATM in Lake Havasu City, Arizona.

This AA accounted for 4 percent of the bank's deposits as of June 30, 2020 and 38 percent of the bank's loan originations during the evaluation period. The primary lending product in the Lake Havasu MSA AA is commercial loans.

The Lake Havasu MSA AA includes 43 CTs. Seven CTs are moderate-income, 28 are middle-income, and eight are upper-income. There are no low-income CTs in the AA. Two-hundred and three thousand people, or 81 thousand households, lived in the AA in 2015. Of the households, 22 percent were low-income, 18 percent were moderate-income, 19 percent were middle-income, and 41 percent were upper-income. Fourteen percent of the households in the AA lived below the poverty level. The weighted-average of MFI was \$46 thousand in 2020.

Forty-eight percent of housing units in the Lake Havasu MSA AA were owner-occupied with 24 percent renter-occupied in 2015. The weighted-average of median housing cost was \$135 thousand with a weighted-average monthly gross rent of \$788.

The Lake Havasu MSA AA includes 16 thousand businesses. Ninety-eight percent of the businesses are non-farm businesses and 64 percent employ fewer than five people.

The economy in the Lake Havasu MSA deteriorated during the evaluation period. According to BLS data, the unemployment rate for the Lake Havasu City-Kingman MSA deteriorated from 6.3 percent in January 2018 to 7.6 percent in December 2020. The highest unemployment rate in the AA during the evaluation period was 20.3 percent in April 2020. The lowest unemployment rate was 5.1 percent in May 2018. Major areas of employment for this AA include the service industry and retail trade.

Competition in the Lake Havasu MSA AA is moderate and includes large national and regional banks. As of June 30, 2020, there were 11 institutions with 38 banking offices located in the Lake Havasu MSA AA. FSB reported \$32 million in deposits in the Lake Havasu MSA AA as of June 30, 2020, which ranked the bank 10th in deposit market share at less than 1 percent.

We completed one community contact in the Lake Havasu MSA AA in conjunction with this examination. The contact was the president of a community-based economic development organization. The contact did not identify any specific unmet credit needs in the AA. The contact stated that local banks are providing financing for current development projects in the community. The contact identified workforce housing as the main community need.

Lake Havasu MSA AA

Table A – Demographic Information of the AA						
AA: Lake Havasu MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	43	0.0	16.3	65.1	18.6	0.0
Population by Geography	203,362	0.0	10.3	71.9	17.7	0.0
Housing Units by Geography	111,984	0.0	10.4	70.8	18.8	0.0
Owner-Occupied Units by Geography	54,220	0.0	9.2	72.3	18.5	0.0
Occupied Rental Units by Geography	26,612	0.0	12.3	69.1	18.6	0.0
Vacant Units by Geography	31,152	0.0	10.7	69.8	19.5	0.0
Businesses by Geography	16,192	0.0	4.3	71.9	23.8	0.0
Farms by Geography	368	0.0	5.2	81.0	13.9	0.0
Family Distribution by Income Level	51,465	18.5	19.3	22.2	40.0	0.0
Household Distribution by Income Level	80,832	21.6	17.9	19.4	41.1	0.0
MFI MSA - 29420 Lake Havasu City-Kingman, AZ MSA		\$46,268	Median Housing Value			\$135,042
			Median Gross Rent			\$788
			Families Below Poverty Level			13.6%

Source: 2015 ACS Census and 2020 D&B Data.
Due to rounding, totals may not equal 100.0%.
(*) The NA category consists of geographies that have not been assigned an income classification.

Scope of Evaluation in Arizona

We completed a full-scope review of the Lake Havasu MSA AA. The State of Arizona rating is based on the results of this review. Refer to Appendix A for more information.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN ARIZONA

LENDING TEST

The bank's performance under the Lending Test in Arizona is rated Satisfactory.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank's lending performance in the state of Arizona is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibits reasonable geographic distribution of loans in the state.

Small Loans to Businesses

Refer to Table Q in the state of Arizona section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The geographic distribution of commercial loans to small businesses in the Lake Havasu MSA AA is reasonable. There are no low-income CTs in the Lake Havasu MSA. Management originated 5 percent of loans by number to small businesses located in moderate-income CTs. Aggregate data indicates 5 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 4 percent of businesses were located in moderate-income CTs during the evaluation period.

Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to businesses of different sizes, given the product lines offered by the bank.

Small Loans to Businesses

Refer to Table R in the state of Arizona section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The distribution of commercial loans to businesses of different income levels in the Lake Havasu MSA AA is reasonable. Management originated 35 percent of loans to businesses with GAR of \$1 million or less. Aggregate data indicates 48 percent of commercial loans were made to small businesses during the evaluation period. 2015 ACS data indicates 90 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period. PPP loans skewed the results of this testing and resulted in a high volume of loans with unknown GAR. When excluding PPP loans with unknown revenues management originated 78 percent of loans to businesses with GAR of \$1 million or less.

Responses to Complaints

Management did not receive any complaints related to FSB's CRA performance in Arizona during the evaluation period.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of Arizona is rated Outstanding.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank exhibits excellent responsiveness to CD needs in the state through CD loans, qualified investments, and CD services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for CD in the bank's AA.

Number and Amount of CD Loans

Management did not originate any qualified CD loans in the Lake Havasu MSA AA during the evaluation period.

Number and Amount of Qualified Investments

Qualified Investments – State of Arizona										
AA	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	% of Total #	\$(000's)	% of Total \$	#	\$(000's)
Lake Havasu MSA	0	0	11	582	11	100	582	100	0	0

* Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

** Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Management funded five qualified CD investments in the Lake Havasu MSA AA totaling \$577 thousand during the evaluation period. The bonds support affordable housing in the AA. Management also provided six qualified CD donations in the State of Arizona totaling \$5 thousand during the evaluation period. All of the donations supported community services in the AA.

Extent to Which the Bank Provides CD Services

The employees within the Lake Havasu MSA AA provided a total of 58 qualified service hours during the evaluation period. One employee provided 58 qualified service hours to a local organization that provides community services to LMI individuals.

State Rating

State of Nevada

CRA rating for the State of Nevada: Outstanding.

The Lending Test is rated: Satisfactory.

The CD Test is rated: Outstanding.

The major factors that support this rating include:

- The distribution of commercial loans to borrowers in geographies of different income levels reflects excellent distribution of AA demographics.
- The distribution of commercial loans to businesses of different income levels reflects reasonable distribution of AA demographics.
- CD activities demonstrate excellent responsiveness to AA needs and opportunities.

Description of Institution's Operations in Nevada

FSB operates in one AA in Nevada. The Las Vegas MSA AA includes the Las Vegas-Henderson-Paradise MSA and all of Clark County. FSB operates one branch and one ATM in Henderson, Nevada.

This AA accounted for 16 percent of the bank's deposits as of December 31, 2020 and 20 percent of the bank's loan originations during the evaluation period. The primary lending product in the Las Vegas MSA AA is commercial loans.

The Las Vegas MSA AA includes 487 CTs. Twenty-eight CTs are low-income, 128 are moderate-income, 181 are middle-income, and 149 are upper-income. The income level of one CT is unknown. Two million thirty-six thousand people, or 724 thousand households, lived in the AA in 2015. Of the households, 23 percent were low-income, 17 percent were moderate-income, 19 percent were middle-income, and 42 percent were upper-income. Fourteen percent of the households in the AA lived below the poverty level. The weighted-average of MFI was \$60 thousand in 2020.

Forty-four percent of the housing units in the Las Vegas MSA AA were owner-occupied and 40 percent were renter-occupied in 2015. The weighted-average of median housing cost was \$169 thousand with weighted-average monthly gross rent of \$1,032.

The Las Vegas MSA AA includes 134 thousand businesses. Ninety-nine percent of the businesses are non-farm businesses and 59 percent employ fewer than five people.

The economy in the Las Vegas MSA AA declined during the evaluation period. The unemployment rate deteriorated from 5.2 percent in January 2018 to 8.8 percent in December 2020. The unemployment rate during the evaluation period peaked at 33.3 percent in April 2020. Major employment industries in the Las Vegas MSA include retail, food service, and labor and freight.

Competition in the Las Vegas MSA AA is high and includes large national, regional banks, and community banks. As of June 30, 2020, there were 42 institutions with 326 banking offices located in

the Las Vegas MSA AA. FSB reported \$124 million in deposits in the Las Vegas MSA AA as of June 30, 2020, which ranked the bank 27th in deposit market share at less than 1 percent.

We completed one community contact in the Las Vegas MSA AA in conjunction with this examination. The contact was a director at an economic development organization in Las Vegas. The contact did not identify any specific unmet credit needs in the AA. The contact stated that local banks are providing financing for current development projects in the community.

Las Vegas MSA AA

Table A – Demographic Information of the AA						
AA: Las Vegas MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	487	5.7	26.3	37.2	30.6	0.2
Population by Geography	2,035,572	5.0	25.3	39.2	30.3	0.2
Housing Units by Geography	857,131	5.6	24.9	38.7	30.6	0.2
Owner-Occupied Units by Geography	380,425	1.9	16.9	41.7	39.5	0.0
Occupied Rental Units by Geography	344,021	8.7	33.0	36.9	21.1	0.2
Vacant Units by Geography	132,685	8.1	27.0	34.8	29.5	0.6
Businesses by Geography	131,791	3.6	21.0	38.7	36.1	0.6
Farms by Geography	1,815	2.3	20.1	40.5	37.0	0.1
Family Distribution by Income Level	465,442	20.7	18.4	20.5	40.5	0.0
Household Distribution by Income Level	724,446	22.6	17.0	18.8	41.6	0.0
MFI MSA - 29820 Las Vegas-Henderson-Paradise, NV MSA		\$59,993	Median Housing Value			\$169,213
			Median Gross Rent			\$1,032
			Families Below Poverty Level			11.9%
<i>Source: 2015 ACS and 2020 D&B Data. Due to rounding, totals may not equal 100.0%. (* The NA category consists of geographies that have not been assigned an income classification.</i>						

Scope of Evaluation in Nevada

We completed a full-scope review of the Las Vegas MSA AA. The State of Nevada rating is based on the results of this review. Refer to Appendix A for more information.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NEVADA

LENDING TEST

The bank's performance under the Lending Test in Nevada is rated Satisfactory.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank's lending performance in the state of Nevada is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibits excellent geographic distribution of loans in the state.

Small Loans to Businesses

Refer to Table Q in the state of Nevada section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The geographic distribution of commercial loans to small businesses in the Las Vegas MSA AA is excellent. Management originated 5 percent of loans by number to small businesses located in low-income CTs. Aggregate data indicates 3 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 4 percent of businesses were located in low-income CTs during the evaluation period. Management originated 30 percent of loans by number to small businesses located in moderate-income CTs. Aggregate data indicates 18 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 21 percent of businesses were located in moderate-income CTs during the evaluation period.

Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to businesses of different sizes, given the product lines offered by the bank.

Small Loans to Businesses

Refer to Table R in the state of Nevada section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The distribution of commercial loans to businesses of different income levels in the Las Vegas MSA AA is reasonable. Management originated 33 percent of loans to businesses with GAR of \$1 million or less. Aggregate data indicates 47 percent of commercial loans were made to small businesses during the evaluation period. 2015 ACS data indicates 87 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period. PPP loans skewed the results of this testing and resulted in a high volume of loans with unknown GAR. When excluding PPP loans with unknown revenues management originated 77 percent of loans to businesses with GAR of \$1 million or less.

Responses to Complaints

Management did not receive any complaints related to FSB's CRA performance in Nevada during the evaluation period.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of Nevada is rated Outstanding.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank exhibits excellent responsiveness to CD needs in the state through CD loans, qualified investments, and CD services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for CD in the bank's AA.

Number and Amount of CD Loans

The CD Loans Table, shown below, sets forth the information and data used to evaluate the bank's level of CD lending. The table includes all CD loans, including multifamily loans that also qualify as CD loans.

CD Loans – State of Nevada				
AA	Total			
	#	% of Total #	\$(000's)	% of Total \$
Las Vegas MSA	182	100	36,907	100

Management originated 182 qualified CD loans totaling \$36.9 million in the Las Vegas MSA AA during the evaluation period. One hundred fifty-one loans totaling \$16.4 million were originated as part of the PPP to LMI CTs and distressed and underserved CTs. Fifteen loans totaling \$9.7 million qualified for CD credit as affordable housing. Sixteen loans totaling \$10.8 million qualified for CD credit as economic development.

Number and Amount of Qualified Investments

Qualified Investments – State of Nevada										
AA	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	% of Total #	\$(000's)	% of Total \$	#	\$(000's)
Las Vegas MSA	0	0	2	1	2	100	1	100	0	0

* Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

** Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Management provided two qualified CD donations totaling \$1 thousand in the Las Vegas MSA AA during the evaluation period. The donations supported community service organizations in the AA.

Extent to Which the Bank Provides CD Services

Employees did not provide any qualified service hours in the Las Vegas MSA AA during the evaluation period.

State Rating

State of Texas

CRA rating for the State of Texas: Outstanding.

The Lending Test is rated: Satisfactory.

The CD Test is rated: Outstanding.

The major factors that support this rating include:

- The distribution of commercial loans to borrowers in geographies of different income levels reflects reasonable distribution of AA demographics.
- The distribution of commercial loans to businesses of different income levels reflects reasonable distribution of AA demographics.
- CD activities demonstrate excellent responsiveness to AA needs and opportunities.

Description of Institution's Operations in Texas

FSB operates in one AA in Texas. The El Paso MSA AA includes all of the El Paso MSA in El Paso County. FSB operates three branches and three ATMs in this AA, all located in El Paso, Texas.

This AA accounted for 7 percent of the bank's deposits as of June 30, 2020 and 6 percent of the bank's loan originations during the evaluation period. The primary lending product in the El Paso MSA AA is commercial loans.

The El Paso MSA AA includes 161 CTs. Ten CTs are low-income, 54 are moderate-income, 54 are middle-income, and 42 are upper-income. The income level of one CT is unknown. Eight-hundred thirty-one thousand people, or 260 thousand households, lived in the AA in 2015. Of the households, 25 percent were low-income, 15 percent were moderate-income, 18 percent were middle-income, and 42 percent were upper-income. Twenty-two percent of the households in the AA lived below the poverty level. The weighted-average of MFI was \$46 thousand in 2020.

Fifty-six percent of the housing units in the El Paso MSA AA were owner-occupied and 35 percent were renter-occupied in 2015. The weighted-average of median housing cost was \$119 thousand with weighted-average of monthly gross rent of \$763.

The El Paso MSA AA includes 48 thousand businesses. Ninety-nine percent of the businesses are non-farm businesses and 64 percent employ fewer than five people.

The economy in the El Paso MSA declined during the evaluation period. The unemployment rate deteriorated from 4.6 percent in January 2018 to 7.4 percent in December 2020. The unemployment rate peaked at 14.3 percent in April 2020. Major areas of employment for this AA include services and retail trade.

Competition in the El Paso MSA AA is high and includes large national, regional, and community banks. As of June 30, 2020, there were 15 institutions with 90 banking offices located in the El Paso

MSA AA. FSB reported \$59 million in deposits in the El Paso MSA AA as of June 30, 2020, which ranked the bank 12th in deposit market share at less than 1 percent.

El Paso MSA AA

Table A – Demographic Information of the AA						
AA: El Paso MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	161	6.2	33.5	33.5	26.1	0.6
Population by Geography	831,095	3.9	27.3	34.5	34.3	0.0
Housing Units by Geography	282,616	4.4	27.6	34.1	33.8	0.0
Owner-Occupied Units by Geography	159,647	1.8	24.7	33.2	40.2	0.0
Occupied Rental Units by Geography	99,965	8.0	31.5	35.8	24.7	0.0
Vacant Units by Geography	23,004	6.7	31.3	32.6	29.4	0.0
Businesses by Geography	47,327	6.8	26.2	29.9	36.3	0.7
Farms by Geography	595	2.9	28.2	27.6	41.2	0.2
Family Distribution by Income Level	194,964	22.3	17.4	19.1	41.2	0.0
Household Distribution by Income Level	259,612	24.6	15.6	18.1	41.7	0.0
MFI MSA - 21340 El Paso, TX MSA	\$46,033	Median Housing Value				\$119,494
		Median Gross Rent				\$763
		Families Below Poverty Level				19.6%
<p>Source: 2015 ACS and 2020 D&B Data. Due to rounding, totals may not equal 100.0%. (*) The NA category consists of geographies that have not been assigned an income classification.</p>						

Scope of Evaluation in Texas

We completed a full-scope review of the El Paso MSA AA. The State of Texas rating is based on the results of this review. Refer to Appendix A for more information.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN TEXAS

LENDING TEST

The bank's performance under the Lending Test in Texas is rated Satisfactory.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank's lending performance in the state of Texas is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibits reasonable geographic distribution of loans in the state.

Small Loans to Businesses

Refer to Table Q in the state of Texas section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The geographic distribution of commercial loans to small businesses in the El Paso MSA AA is reasonable. Management originated 5 percent of loans by number to small businesses located in low-income CTs. Aggregate data indicates 6 percent of commercial loans were made to businesses in low-income CTs during the evaluation period. 2015 ACS data indicates 7 percent of businesses were located in low-income CTs during the evaluation period. Management originated 30 percent of loans by number to small businesses located in moderate-income CTs. Aggregate data indicates 29 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 26 percent of businesses were located in moderate-income CTs during the evaluation period.

Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to businesses of different sizes, given the product lines offered by the bank.

Small Loans to Businesses

Refer to Table R in the state of Texas section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The distribution of commercial loans to businesses of different income levels in the El Paso MSA AA is reasonable. Management originated 55 percent of loans by number to businesses with GAR of \$1 million or less. Aggregate data indicates 43 percent of commercial loans were made to small businesses during the assessment period. 2015 ACS data indicates 85 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period.

Responses to Complaints

Management did not receive any complaints related to FSB's CRA performance in Texas during the evaluation period.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of Texas is rated Outstanding.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank exhibits excellent responsiveness to CD needs in the state through CD loans, qualified investments, and CD services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for CD in the bank's AA.

Number and Amount of CD Loans

The CD Loans Table, shown below, sets forth the information and data used to evaluate the bank's level of CD lending. The table includes all CD loans, including multifamily loans that also qualify as CD loans.

CD Loans – State of Texas				
AA	Total			
	#	% of Total #	\$(000's)	% of Total \$
El Paso MSA	66	100	8,035	100

Management originated 66 loans totaling \$8 million in the El Paso MSA AA during the evaluation period. Sixty-one loans totaling \$6.7 million were originated as part of the PPP to LMI CTs and distressed and underserved CTs. The remaining five loans totaling \$1.3 million qualified for CD credit as affordable housing.

Number and Amount of Qualified Investments

Qualified Investments – State of Texas										
AA	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	% of Total #	\$(000's)	% of Total \$	#	\$(000's)
El Paso MSA	0	0	7	3	7	100	3	100	0	0

* Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

** Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Management provided seven qualified CD donations totaling \$3 thousand in the El Paso MSA during the evaluation period. All of the donations supported community services in the AA.

Extent to Which the Bank Provides CD Services

The employees within the El Paso MSA AA provided a total of 14 qualified service hours during the evaluation period. One employee provided two qualified service hours to an organization that empowers children, youth, and families in crisis and provides services to Child Protective Services. Another employee provided 12 hours to an organization that assists LMI individuals acquire affordable housing.

State Rating

State of Nebraska

CRA rating for the State of Nebraska: Outstanding.

The Lending Test is rated: Outstanding.

The CD Test is rated: Outstanding.

The major factors that support this rating include:

- The distribution of commercial loans to borrowers in geographies of different income levels reflects excellent distribution of AA demographics.
- The distribution of commercial loans to borrowers of different income levels reflects excellent distribution of AA demographics.
- CD activities demonstrate excellent responsiveness to AA needs and opportunities.

Description of Institution's Operations in Nebraska

FSB operates in one AA in Nebraska. The Omaha MSA AA includes a portion of the Omaha-Council Bluffs NE-IA MMSA. The MMSA includes Cass, Douglas, Sarpy, Saunders, and Washington Counties in Nebraska and Harrison, Mills, and Pottawattamie Counties in Iowa. FSB operates one branch and one ATM in this AA in Omaha, Nebraska. The bank includes all of Douglas and Sarpy Counties in Nebraska as its Omaha MSA AA. This is reasonable given the bank's branch location and the large size of the multi-state MSA. Conclusions were made for the State of Nebraska rather than the MMSA because FSB only operates within one state within the MMSA.

This AA accounted for 2 percent of the bank's deposits as of December 31, 2020 and 3 percent of the bank's loan originations during the evaluation period. The primary lending product in the Omaha MSA AA is commercial loans.

The Omaha MSA AA includes 199 CTs. Twenty-eight CTs are low-income, 43 are moderate-income, 72 are middle-income, and 56 are upper-income. Seven-hundred and seven thousand people, or 271 thousand households, lived in the AA in 2015. Of the households, 23 percent were low-income, 16 percent were moderate-income, 18 percent were middle-income, and 42 percent were upper-income. Twelve percent of the households in the AA lived below the poverty level. The weighted-average of MFI was \$74 thousand in 2020.

Fifty-nine percent of the housing units in the Omaha MSA AA were owner-occupied with 34 percent renter-occupied in 2015. The weighted-average of median housing cost was \$155 thousand with weighted-average monthly gross rent of \$840.

The Omaha MSA AA includes 57 thousand businesses. Ninety-seven percent of the businesses are non-farm businesses and 62 percent employ fewer than five people.

The economy in the Omaha MSA fluctuated during the evaluation period. The unemployment rate was 3.2 percent in January 2018 and 3.1 percent in December 2020. Unemployment rates during the

evaluation period peaked at 8.3 percent in April 2020. Major employment industries include trade, transportation, utilities, education, health services, and professional and business services.

Competition in the Omaha MSA AA is high and includes large national, regional, and community banks. As of June 30, 2020, there were 41 institutions with 224 banking offices located in the Omaha MSA AA. FSB reported \$16 million in deposits in the Omaha MSA AA as of June 30, 2020, which ranked the bank 38th in deposit market share at less than 0.05 percent.

We completed one community contact in the Omaha MSA AA in conjunction with this examination. The contact was an employee of a local economic development foundation. The contact did not identify any specific unmet credit needs in the AA. The contact stated that local banks are providing financing for current development projects in the community.

Omaha MSA AA

Table A – Demographic Information of the AA						
AA: Omaha MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (CTs)	199	14.1	21.6	36.2	28.1	0.0
Population by Geography	706,847	10.5	21.1	36.9	31.5	0.0
Housing Units by Geography	289,932	10.9	21.8	38.9	28.4	0.0
Owner-Occupied Units by Geography	172,022	5.7	18.2	38.4	37.7	0.0
Occupied Rental Units by Geography	98,502	17.1	27.5	41.0	14.4	0.0
Vacant Units by Geography	19,408	25.0	24.6	33.2	17.2	0.0
Businesses by Geography	55,575	6.4	15.3	42.8	35.5	0.0
Farms by Geography	1,759	3.9	11.7	42.8	41.7	0.0
Family Distribution by Income Level	174,986	20.6	17.5	20.7	41.2	0.0
Household Distribution by Income Level	270,524	23.4	16.4	18.1	42.0	0.0
MFI MSA - 36540 Omaha-Council Bluffs, NE-IA MSA		\$73,632	Median Housing Value			\$154,606
			Median Gross Rent			\$840
			Families Below Poverty Level			9.0%
<i>Source: 2015 ACS and 2020 D&B Data. Due to rounding, totals may not equal 100.0%. (* The NA category consists of geographies that have not been assigned an income classification.</i>						

Scope of Evaluation in Nebraska

We completed a full-scope review of the Omaha MSA AA. The State of Nebraska rating is based on the results of this review. Refer to Appendix A for more information.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NEBRASKA

LENDING TEST

The bank's performance under the Lending Test in Nebraska is rated Outstanding.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank's lending performance in the state of Nebraska is excellent.

Distribution of Loans by Income Level of the Geography

The bank exhibits excellent geographic distribution of loans in the state.

Small Loans to Businesses

Refer to Table Q in the state of Nebraska section of Appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The geographic distribution of commercial loans to small businesses in the Omaha MSA AA is excellent. Management originated 15 percent of loans by number to small businesses located in low-income CTs. Aggregate data indicates 6 percent of commercial loans were made to businesses in low-income CTs during the evaluation period. 2015 ACS data indicates 6 percent of businesses were located in low-income CTs during the evaluation period. Management originated 45 percent of loans by number to small businesses located in moderate-income CTs. Aggregate data indicates 13 percent of commercial loans were made to businesses in moderate-income CTs during the evaluation period. 2015 ACS data indicates 15 percent of businesses were located in moderate-income CTs during the evaluation period.

Distribution of Loans by Income Level of the Borrower

The bank exhibits an excellent distribution of loans to businesses of different sizes, given the product lines offered by the bank.

Small Loans to Businesses

Refer to Table R in the state of Nebraska section of Appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The distribution of commercial loans to businesses of different income levels in the Omaha MSA AA is excellent. Management originated 65 percent of loans to businesses with GAR of \$1 million or less. Aggregate data indicates 49 percent of loans were made to small businesses during the evaluation period. 2015 ACS data indicates 84 percent of businesses reported GAR of \$1 million or less in the AA during the evaluation period.

Responses to Complaints

Management did not receive any complaints related to FSB's CRA performance in Nebraska during the evaluation period.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of Nebraska is rated Outstanding.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank exhibits excellent responsiveness to CD needs in the state through CD loans, qualified investments, and CD services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for CD in the bank's AA.

Number and Amount of CD Loans

The CD Loans Table, shown below, sets forth the information and data used to evaluate the bank's level of CD lending. The table includes all CD loans, including multifamily loans that also qualify as CD loans.

CD Loans – State of Nebraska				
AA	Total			
	#	% of Total #	\$(000's)	% of Total \$
Omaha MSA	31	100	8,691	100

Management originated 31 qualified CD loans totaling \$8.7 million in the Omaha MSA AA during the evaluation period. Eight loans totaling \$244 thousand were originated as part of the PPP to LMI CTs and distressed and underserved CTs. Twenty-three loans totaling \$8.7 million qualified for CD credit as affordable housing.

Number and Amount of Qualified Investments

Qualified Investments										
AA	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	% of Total #	\$(000's)	% of Total \$	#	\$(000's)
Omaha MSA	0	0	11	492	11	100	492	100	0	0

* Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

** Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

FSB purchased four qualified CD investments in the Omaha MSA AA totaling \$487 thousand during the evaluation period. The bonds support affordable housing in the Omaha MSA AA. Management provided

seven qualified CD donations totaling \$5 thousand in the Omaha MSA AA during the evaluation period. All of the donations supported community services in the AA.

Extent to Which the Bank Provides CD Services

The employees within the Omaha MSA AA provided a total of five qualified service hours during the evaluation period. One employee provided financial expertise to an affordable housing association.

Appendix A: Scope of Examination

The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the MSA(s) and non-MSA(s) that received comprehensive examination review, designated by the term “full-scope,” and those that received a less comprehensive review, designated by the term “limited-scope”.

Time Period Reviewed:	1/1/2018 to 12/31/2020	
Bank Products Reviewed:	Small business, small farm, and consumer loans. CD loans, qualified investments and donations, and CD services.	
Affiliate(s)	Affiliate Relationship	Products Reviewed
Not Applicable	Not Applicable	Not Applicable
List of AAs and Type of Examination		
Rating and AAs	Type of Exam	Other Information
State of South Dakota		
South Dakota Non-MSA AA	Full-Scope	Includes Bon Homme, Brown, Day, Marshall, Roberts, Moody, and Clay Counties. Only CT #9685 in Clay County, South Dakota is included in the AA. Primary products are commercial and agriculture loans.
Sioux Falls MSA AA	Full-Scope	Includes Lincoln, Turner, and Minnehaha Counties. Primary product is commercial loans.
Sioux City, IA-NE-SD MMSA AA	Limited-Scope	Includes Union County. MMSA but evaluated as part of South Dakota given the bank only has operations in South Dakota portion of the MMSA. Primary products are commercial and agricultural loans.
State of New Mexico		
New Mexico Non-MSA AA	Full-Scope	Includes Grant, Lincoln, Luna, Otero, and Sierra Counties. Primary products are commercial and consumer loans.
Las Cruces MSA AA	Full-Scope	Includes Dona Ana County. Primary product is commercial loans.
State of Arizona		
Lake Havasu City – Kingman MSA AA	Full-Scope	Includes Mohave County. Primary product is commercial loans.
State of Nevada		
Las Vegas – Henderson – Paradise MSA AA	Full-Scope	Includes Clark County. Primary product is commercial loans.
State of Texas		
El Paso MSA AA	Full-Scope	Includes El Paso County. Primary product is commercial loans.
State of Nebraska		
Omaha-Council Bluffs, NE-IA MMSA AA	Full-Scope	Includes Douglas and Sarpy Counties. MMSA but evaluated as a single state given the bank only has operations in the Nebraska portion of the MMSA. Primary product is commercial loans.

Appendix B: Summary of MMSA and State Ratings

Ratings: First Savings Bank			
Overall Bank:	Lending Test Rating*	CD Test Rating	Overall Bank/State/Multistate Rating
First Savings Bank	Satisfactory	Outstanding	Outstanding
State:			
South Dakota	Satisfactory	Outstanding	Outstanding
New Mexico	Satisfactory	Satisfactory	Satisfactory
Arizona	Satisfactory	Outstanding	Satisfactory
Nevada	Satisfactory	Outstanding	Outstanding
Texas	Satisfactory	Outstanding	Outstanding
Nebraska	Outstanding	Outstanding	Outstanding

(*) The Lending Test and CD Test carry equal weight in the overall rating.

Appendix C: Definitions and Common Abbreviations

The following terms and abbreviations are used in this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

Affiliate: Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. For example, a bank subsidiary is controlled by the bank and is, therefore, an affiliate.

Aggregate Lending (Aggt.): The number of loans originated and purchased by all reporting lenders (HMDA or CRA) in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/AA.

Census Tract (CT): A small, relatively permanent statistical subdivision of a county delineated by a local committee of census data users for the purpose of presenting data. CTs nest within counties, and their boundaries normally follow visible features, but may follow legal geography boundaries and other non-visible features in some instances. CTs ideally contain about 4,000 people and 1,600 housing units.

Combined Statistical Area (CSA): A geographic entity consisting of two or more adjacent Core Based Statistical Areas with employment interchange measures of at least 15. An employment interchange measure is a measure of ties between two adjacent entities. The employment interchange measure is the sum of the percentage of workers living in the smaller entity who work in the larger entity and the percentage of employment in the smaller entity that is accounted for by workers who reside in the larger entity.

Community Development (CD): Affordable housing (including multifamily rental housing) for LMI individuals; community services targeted to LMI individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have GARs of \$1 million or less; or activities that revitalize or stabilize LMI geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas.

Community Reinvestment Act (CRA): The statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its entire community, including LMI areas, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with

the family. Families are classified by type as either a married-couple family or other family, which is further classified into ‘male householder’ (a family with a male householder and no wife present) or ‘female householder’ (a family with a female householder and no husband present).

Full-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

Geography: A CT delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn), the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

Home Mortgage Loans: A closed-end mortgage loan or an open-end line of credit as these terms are defined under 12 CFR 1003.2, and that is not an excluded transaction under 12 CFR 1003.3(c)(1) through (c)(10) and (c)(13).

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Limited-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

Low-Income Individual: Individual income that is less than 50 percent of the area median income.

Low Income Geography: A CT with a MFI that is less than 50 percent.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/AA.

Median Family Income (MFI): The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. The median is the point at which half of the families have income above, and half below, a range of incomes. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above, and half below, a range of incomes.

Metropolitan Division: As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an

employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area: An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The MSA comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified Investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose CD.

Rating Area: A rated area is a state or MMSA. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a MMSA, the institution will receive a rating for the MMSA.

Small Loan(s) to Business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

Small Loan(s) to Farm(s): A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland or are classified as loans to finance agricultural production and other loans to farmers.

Tier 1 Capital: The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

Upper-Income: Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

Appendix D: Tables of Performance Data

Content of Standardized Tables

A separate set of tables is provided for each state. All multistate metropolitan statistical areas, if applicable, are presented in one set of tables. References to the “bank” include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: (1) purchased are treated as originations; and (2) “aggregate” is the percentage of the aggregate number of reportable loans originated and purchased by all HMDA or CRA-reporting lenders in the MMSA/assessment area. Deposit data are compiled by the FDIC and are available as of June 30th of each year. Tables without data are not included in this PE.

The following is a listing and brief description of the tables included in each set:

- Table O. AA Distribution of Home Mortgage Loans by Income Category of the Geography -** Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents aggregate peer data for the years the data is available.
- Table P. AA Distribution of Home Mortgage Loans by Income Category of the Borrower -** Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of families by income level in each MMSA/assessment area. The table also presents aggregate peer data for the years the data is available.
- Table Q. AA Distribution of Loans to Small Businesses by Income Category of the Geography -** The percentage distribution of the number of small loans (less than or equal to \$1 million) to businesses that were originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) in those geographies. Because aggregate small business data are not available for geographic areas smaller than counties, it may be necessary to compare bank loan data to aggregate data from geographic areas larger than the bank’s assessment area.
- Table R. AA Distribution of Loans to Small Businesses by GAR -** Compares the percentage distribution of the number of small loans (loans less than or equal to \$1 million) originated and purchased by the bank to businesses with revenues of \$1 million or less to: 1) the percentage distribution of businesses with revenues of greater than \$1 million; and, 2) the percentage distribution of businesses for which revenues are not available. The table also presents aggregate peer small business data for the years the data is available.
- Table S. AA Distribution of Loans to Farms by Income Category of the Geography -** The percentage distribution of the number of small loans (less than or equal to \$500,000) to farms originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size)

throughout those geographies. The table also presents aggregate peer data for the years the data is available. Because aggregate small farm data are not available for geographic areas smaller than counties, it may be necessary to use geographic areas larger than the bank's assessment area.

- Table T. AA Distribution of Loans to Farms by GAR** - Compares the percentage distribution of the number of small loans (loans less than or equal to \$500 thousand) originated and purchased by the bank to farms with revenues of \$1 million or less to: 1) the percentage distribution of farms with revenues of greater than \$1 million; and, 2) the percentage distribution of farms for which revenues are not available. The table also presents aggregate peer small farm data for the years the data is available.
- Table U. AA Distribution of Consumer Loans by Income Category of the Geography** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of households in those geographies.
- Table V. AA Distribution of Consumer Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of households by income level in each MMSA/assessment area.

State of South Dakota

AA:	Total Loans to Small Businesses			Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available- Income Tracts		
	#	\$	% of Total	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
South Dakota Non-MSA AA	20	1,286	8.4	0.0	0.0	0.0	10.4	0.0	8.6	57.6	90.0	56.1	32.1	10.0	30.0	0.0	0.0	5.3
Sioux Falls MSA AA	60	14,054	91.6	0.0	0.0	0.0	35.4	25.0	34.9	38.0	58.0	35.3	26.6	17.0	26.9	0.0	0.0	2.9
Total	80	15,340	100.0	0.0	0.0	0.0	29.7	18.8	27.7	42.9	66.3	39.7	27.4	15.0	29.1	0.0	0.0	3.5

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

AA:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
South Dakota Non-MSA AA	20	1,286	14.3	1,526	80.5	55.0	53.2	5.5	20.0	14.1	25.0
Sioux Falls MSA AA	20	6,878	76.7	5,806	85.6	60.0	49.6	4.9	20.0	9.5	20.0
Sioux City MSA AA	42	809	9.0	68	84.3	26.0	51.9	5.8	2.0	9.9	71.0
Total	82	8,973	100.0	7,400	84.5	41.5	50.5	5.0	11.0	10.5	47.6

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

Table S: AA Distribution of Loans to Farms by Income Category of the Geography **2018-2020**

AA:	Total Loans to Farms			Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available- Income Tracts		
	#	\$	% of Total	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
South Dakota Non-MSA AA	20	\$2,503	100.0	0.0	0.0	0.0	0.8	0.0	0.1	62.9	100.0	76.6	36.3	0.0	23.1	0.0	0.0	0.2
Total	20	\$2,503	100.0	0.0	0.0	0.0	0.8	0.0	0.1	62.9	100.0	76.6	36.3	0.0	23.1	0.0	0.0	0.2

Source: 2020 D&B Data; 12/15/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

Table T: AA Distribution of Loans to Farms by GAR **2018-2020**

AA:	Total Loans to Farms				Farms with Revenues <= 1MM			Farms with Revenues > 1MM		Farms with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	% Farms	% Bank Loans
South Dakota Non-MSA AA	20	2,503	44.1	1,660	98.7	100.0	71.9	0.9	0.0	0.4	0.0
Sioux City MSA AA	20	3,167	55.9	34	98.8	90.0	55.3	0.0	10.0	1.2	0.0
Total	40	5,670	100.0	1,694	98.3	95.0	71.1	1.1	5.0	0.6	0.0

Source: 2020 D&B Data; 12/15/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

State of New Mexico

AA:	Total Loans to Small Businesses			Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available- Income Tracts		
	#	\$	% of Total	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
New Mexico Non-MSA AA	20	832	23.5	6.7	0.0	7.3	29.8	55.0	22.6	47.3	45.0	47.9	16.3	0.0	14.0	0.0	0.0	8.2
Las Cruces MSA AA	20	2,706	76.4	6.8	10.0	4.7	32.5	30.0	33.8	25.3	25.0	22.1	35.4	35.0	34.8	0.0	0.0	4.6
Total	40	3,538	100.0	6.8	4.8	5.7	31.3	40.5	29.7	34.6	33.3	31.5	27.3	21.4	27.2	0.0	0.0	5.9

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

AA:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
New Mexico Non-MSA AA	20	832	10.0	1,637	80.5	60.0	46.4	4.0	5.0	15.5	35.0
Las Cruces MSA AA	20	7,517	90.0	2,957	83.0	65.0	44.9	4.3	10.0	12.6	25.0
Total	40	8,349	100.0	4,594	82.0	62.5	45.5	4.2	7.5	13.8	30.0

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

Table U: AA Distribution of Consumer Loans by Income Category of the Geography											2018-2020	
AA:	Total Consumer Loans			Low-Income Tracts		Moderate-Income Tracts		Middle-Income Tracts		Upper-Income Tracts		
	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	
New Mexico Non-MSA AA	60	1,279	100.0	5.2	2.0	31.0	28.0	47.9	55.0	16.0	15.0	
Total	60	1,279	100.0	5.2	2.0	31.0	28.0	47.9	55.0	16.0	15.0	

Source: 2015 ACS Census; 01/01/2018 to 12/31/2020 bank data. Due to rounding, totals may not equal 100.0%.

Table V: AA Distribution of Consumer Loans by Income Category of the Borrower											2018-2020	
AA:	Total Consumer Loans			Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		
	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	
New Mexico Non-MSA AA	20	386	100.0	27.9	20.0	16.9	35.0	17.4	0.0	37.8	45.0	
Total	20	386	100.0	27.9	20.0	16.9	35.0	17.4	0.0	37.8	45.0	

Source: 2015 ACS Census; 01/01/2018 – 12/31/2020 bank data. Due to rounding, totals may not equal 100.0%.

State of Arizona

Table Q: AA Distribution of Loans to Small Businesses by Income Category of the Geography 2018-2020

AA:	Total Loans to Small Businesses			Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available- Income Tracts		
	#	\$	% of Total	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
Lake Havasu MSA AA	20	1,539	100.0	0.0	0.0	0.0	4.3	5.0	4.8	71.9	65.0	71.0	23.8	30.0	20.7	0.0	0.0	3.5
Total	20	1,539	100.0	0.0	0.0	0.0	4.3	5.0	4.8	71.9	65.0	71.0	23.8	30.0	20.7	0.0	0.0	3.5

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

Table R: AA Distribution of Loans to Small Businesses by GAR 2018-2020

AA:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Lake Havasu MSA AA	60	10,526	100.0	3,793	89.6	35.0	47.5	3.0	10.0	7.4	55.0
Total	60	10,526	100.0	3,793	89.6	35.0	47.5	3.0	10.0	7.4	55.0

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

State of Nevada

AA:	Total Loans to Small Businesses			Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available- Income Tracts		
	#	\$	% of Total	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
Las Vegas MSA AA	20	19,088	100.0	3.6	5.0	3.1	21.0	30.0	18.2	38.7	30.0	37.4	36.1	35.0	40.6	0.6	0.0	0.9
Total	20	19,088	100.0	3.6	5.0	3.1	21.0	30.0	18.2	38.7	30.0	37.4	36.1	35.0	40.6	0.6	0.0	0.9

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 aggregate data. Due to rounding, totals may not equal 100.0.

AA:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Las Vegas MSA AA	60	36,344	100.0	51,646	86.7	33.3	47.1	4.4	10.0	8.9	56.7
Total	60	36,344	100.0	51,646	86.7	33.3	47.1	4.4	10.0	8.9	56.7

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

State of Texas

Table Q: AA Distribution of Loans to Small Businesses by Income Category of the Geography 2018-2020

AA:	Total Loans to Small Businesses			Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available- Income Tracts		
	#	\$	% of Total	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
El Paso MSA AA	20	2,827	100.0	6.8	5.0	6.1	26.2	30.0	28.9	29.9	30.0	28.1	36.3	35.0	35.1	0.7	0.0	1.8
Total	20	2,827	100.0	6.8	5.0	6.1	26.2	30.0	28.9	29.9	30.0	28.1	36.3	35.0	35.1	0.7	0.0	1.8

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

Table R: AA Distribution of Loans to Small Businesses by GAR 2018-2020

AA:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
El Paso MSA AA	20	2,827	100.0	14,436	84.6	55.0	42.7	4.2	15.0	11.2	30.0
Total	20	2,827	100.0	14,436	84.6	55.0	42.7	4.2	15.0	11.2	30.0

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

State of Nebraska

AA:	Total Loans to Small Businesses			Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available- Income Tracts		
	#	\$	% of Total	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate
Omaha MSA AA	20	3,738	100.0	6.4	15.0	5.9	15.3	45.0	12.6	42.8	35.0	43.4	35.5	5.0	37.2	0.0	0.0	0.9
Total	20	3,738	100.0	6.4	15.0	5.9	15.3	40.0	12.6	42.8	40.0	43.4	35.5	5.0	37.2	0.0	0.0	0.9

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.

AA:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Omaha MSA AA	20	3,738	100.0	13,814	84.1	65.0	48.8	5.8	10.0	10.1	25.0
Total	20	3,738	100.0	13,814	84.1	65.0	48.8	5.8	10.0	10.1	25.0

Source: 2020 D&B Data; 01/01/2018 - 12/31/2020 bank data; 2019 CRA aggregate data. Due to rounding, totals may not equal 100.0.