



## **PUBLIC DISCLOSURE**

August 15, 2022

### **COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION**

Home Savings Bank  
Charter Number: 701227

214 N Lincoln  
Chanute, KS 66720

Office of the Comptroller of the Currency

7101 College Blvd, Suite 1600  
Overland Park, KS 66210

**NOTE:** This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

**Table of Contents**

Overall CRA Rating..... 1  
Description of Institution..... 2  
Scope of the Evaluation..... 2  
Discriminatory or Other Illegal Credit Practices Review..... 3  
State Rating..... 4  
    State of Kansas ..... 4  
Lending Test..... 5  
Appendix A: Scope of Examination..... A-1  
Appendix B: Community Profiles For Full-Scope Areas..... B-1  
Appendix C: Definitions and Common Abbreviations..... C-1  
Appendix D: Tables of Performance Data..... D-1

# Overall CRA Rating

**Institution’s CRA Rating:** This institution is rated **Satisfactory**.

**The lending test is rated: Satisfactory.**

The major factors supporting this rating include:

- The loan-to-deposit ratio (LTD) is more than reasonable.
- A substantial majority of the bank’s loans are in the assessment area (AA).
- The distribution of loans to low- and moderate-income borrowers is reasonable for the size of the institution and the size and makeup of the AA.
- The overall penetration of lending in home mortgages and consumer loans is reasonable.

## Loan-to-Deposit Ratio

Considering the bank’s size, financial condition, and credit needs of the AA, the bank’s loan-to-deposit ratio is more than reasonable.

Home Savings Bank’s (HSB) quarterly average LTD ratio is more than reasonable averaging 82.7 percent. The Office of the Comptroller of the Currency (OCC) calculated HSB’s quarterly average LTD ratio using information from the Consolidated Reports of Condition from June 30, 2018 to December 31, 2021. HSB’s average LTD peaked at 90.3 percent to a low of 68.8 percent. The quarterly average LTD ratio for similarly situated financial institutions during the same period is 44.4 percent. The other institutions’ average high peaked at 62.4 percent to a low of 30.9 percent. By asset size, HSB ranked fourth out of five similarly situated financial institutions. These financial institutions ranged in asset size from \$36.6 million to \$101.0 million with an average asset size of \$83.1 million.

## Lending in Assessment Area

A substantial majority of the bank’s loans are inside its AA.

The bank originated and purchased 91.5 percent of its total loans inside the bank’s AA during the evaluation period. This analysis is performed at the bank, rather than the AA, level. This percentage does not include extensions of credit by affiliates that may be considered under the other performance criteria.

Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$	%	\$	%	
Home Mortgage	54	93.1	4	6.9	58	5,115	85.0	900	15.0	6,015
Consumer	53	89.8	6	10.17	59	624	87.4	90	12.6	714
<b>Total</b>	<b>107</b>	<b>91.5</b>	<b>10</b>	<b>8.6</b>	<b>117</b>	<b>5,739</b>	<b>85.3</b>	<b>990</b>	<b>14.7</b>	<b>6,729</b>

*Source: Bank Data  
Due to rounding, totals may not equal 100.0%*

## **Description of Institution**

HSB is a federally chartered mutual thrift headquartered in Chanute, Kansas with total assets of \$84.9 million as of December 31, 2021. HSB operates one full-service office in Neosho County. Services include an automated teller machine, mobile banking, and internet banking. HSB has not opened or closed any branches or locations since the prior CRA examination. HSB has one AA, which includes all or portions of Allen, Neosho, Wilson, and Woodson counties in Kansas. The AA does not include a metropolitan statistical area (MSA).

As of December 31, 2021, the loan portfolio totaled \$54.6 million, or 64.3 percent of total assets. HSB's loan portfolio, as a percent of total assets totals, 51.1 percent real estate loans, 5.8 percent commercial loans, 5.3 percent consumer loans, and 0.9 percent agriculture loans. Tier 1 capital is \$15.1 million, and deposits total \$60.5 million. The June 30, 2021 Federal Deposit Insurance Corporation deposit market share report shows HSB ranks sixth out of the fourteen institutions in the bank's AA with a market share of 4.4 percent. The top five banks have a combined market share of 73.4 percent. The primary competitors in the AA are Community National Bank & Trust, Bank of Commerce, Landmark National Bank, Emprise Bank, and First National Bank of Fredonia.

There are no legal, financial, or other factors impeding HSB's ability to meet the community's credit needs. HSB received a "Satisfactory" rating at the previous CRA examination dated August 15, 2018.

## **Scope of the Evaluation**

### **Evaluation Period/Products Evaluated**

The OCC used small bank examination procedures to evaluate HSB's record of meeting the credit needs of its community through its lending activities. The lending test review period is January 1, 2019 through December 31, 2021. The bank has one AA that includes all or portions of Allen, Neosho, Woodson, and Wilson Counties, Kansas and is a non-MSA. Conclusions were based on the bank's consumer lending as the primary product by number and home mortgages as the primary product by dollar. The OCC sampled 59 consumer loans and 58 home mortgages originated or purchased in HSB's AA during the review period to assess the bank's performance under the Lending Test.

### **Selection of Areas for Full-Scope Review**

In each state where the bank has an office, one or more of AAs within that state was selected for a full-scope review. For purposes of this evaluation, bank delineated assessment areas located within the same metropolitan statistical area (MSA), multistate metropolitan statistical area (MMSA), or combined statistical area (CSA) are combined and evaluated as a single AA. Similarly, bank delineated non-MSA AAs within the same state are combined and evaluated as a single area. These combined AAs may be evaluated as full- or limited-scope. Refer to the "Scope" section under each State Rating for details regarding how full-scope AAs were selected. Refer to appendix A, Scope of Examination, for a list of full- and limited-scope AAs.

## **Ratings**

The bank's overall rating is a blend of the state ratings, and where applicable, multistate ratings.

HSB's ratings are based on its lending in the state of Kansas in its sole AA.

The MMSA rating and state ratings are based on performance in all bank AAs. Refer to the "Scope" section under each state and MMSA Rating section for details regarding how the areas were weighted in arriving at the respective ratings.

## **Discriminatory or Other Illegal Credit Practices Review**

Pursuant to 12 CFR 25.28(c) in determining a national bank's or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any AA by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Consumer Financial Protection Bureau, as applicable.

The OCC has not identified that this institution (or any affiliate whose loans have been considered as part of the institution's lending performance) has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

# State Rating

## State of Kansas

**CRA rating for the State of Kansas<sup>1</sup>:** Satisfactory

**The Lending Test is rated:** Satisfactory

The major factors supporting this rating include:

- Distribution of consumer loans to low- and moderate-income borrowers is reasonable.
- Distribution of home mortgage loans to low- and moderate-income borrowers is reasonable.

## Description of Institution's Operations in Kansas

The Allen, Neosho, Wilson and Woodson Counties, KS AA (non-MSA) consists of nine CTs. The AA is not located in an MSA and consists entirely of middle-income designated tracts, four of which are designated as distressed and/or underserved and four moderate-income tracts. Demographic data reports the 2021 median family income as \$52,692 and the median household income as \$43,423. The AA has 16.9 percent of households below the poverty level and 12.5 percent of families below the poverty level.

Primary businesses within the AA are service industries and retail trade. Major employers include Neosho Memorial Regional Medical Center, USD 413, and Hi Lo Industries. The December 2021 unemployment rate in the AA was 3.4 percent, compared to the state of Kansas unemployment rate of 2.8 percent and the national unemployment rate of 3.9 percent.

Based on loan originations during the evaluation period, the primary product for the Allen, Neosho, Wilson, and Woodson Counties AA is consumer loans by number and home mortgage loans by dollar. Competition is strong with 14 other institutions in the AA. HSB ranks sixth in deposit market share at 4.4 percent. The primary competitors in the AA are small and large community banks, including Community National Bank & Trust, Bank of Commerce, Landmark National Bank, Emprise Bank, and First National Bank of Fredonia. The five institutions have twenty offices in the AA. Most of HSB's competitors are larger in asset size, some significantly larger with a greater depositor base.

We considered a community contact working to bring and develop small businesses in the area. The contact stated local banks are active in the community and has not received any complaints about the local community banks. The contact noted low-income housing is a need in the community.

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<sup>1</sup> This rating reflects performance within the state. The statewide evaluations do not reflect performance in the parts of those states contained within a MMSA.

<b>Table A – Demographic Information of the Assessment Area</b>						
<b>Assessment Area: Allen-Neosho-Wilson-Woodson Counties</b>						
<b>Demographic Characteristics</b>	<b>#</b>	<b>Low % of #</b>	<b>Moderate % of #</b>	<b>Middle % of #</b>	<b>Upper % of #</b>	<b>NA* % of #</b>
Geographies (Census Tracts)	9	0.0	0.0	100.0	0.0	0.0
Population by Geography	24,904	0.0	0.0	100.0	0.0	0.0
Housing Units by Geography	12,078	0.0	0.0	100.0	0.0	0.0
Owner-Occupied Units by Geography	7,520	0.0	0.0	100.0	0.0	0.0
Occupied Rental Units by Geography	2,481	0.0	0.0	100.0	0.0	0.0
Vacant Units by Geography	2,077	0.0	0.0	100.0	0.0	0.0
Businesses by Geography	1,464	0.0	0.0	100.0	0.0	0.0
Farms by Geography	242	0.0	0.0	100.0	0.0	0.0
Family Distribution by Income Level	6,785	22.7	17.8	24.5	34.9	0.0
Household Distribution by Income Level	10,001	27.9	16.2	19.7	38.1	0.0
Median Family Income Non-MSAs - KS		\$52,692	Median Housing Value			\$68,263
			Median Gross Rent			\$576
			Families Below Poverty Level			12.5%
<i>Source: 2015 ACS and 2021 D&amp;B Data</i>						
<i>Due to rounding, totals may not equal 100.0%</i>						
<i>(*) The NA category consists of geographies that have not been assigned an income classification.</i>						

## Scope of Evaluation in Kansas

The OCC used small bank examination procedures to evaluate HSB’s record of meeting the credit needs of its community through lending activities. The lending test review period is January 1, 2019 through December 31, 2021. The bank has one AA that includes all or portions of Allen, Neosho, Woodson, and Wilson Counties, Kansas and is a non-MSA. Conclusions were based on the bank’s consumer lending as the primary product by number and home mortgages as the primary product by dollar. The lending test included a sample of 117 loans.

### LENDING TEST

The bank’s performance under the Lending Test in Kansas is rated Satisfactory.

### Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank’s performance in the Allen, Neosho, Wilson, Woodson Counties AA is adequate.

### Distribution of Loans by Income Level of the Geography

Geographical analysis is not meaningful in the AA since there are no low- or moderate-income CT located in the AA.

## **Distribution of Loans by Income Level of the Borrower**

The bank exhibits a reasonable distribution of loans to individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank.

### ***Home Mortgage Loans***

Refer to Table P in the state of Kansas section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

Mortgage lending to borrowers of different incomes is reasonable. Mortgage lending to moderate-income borrowers at 18.5 percent exceeds demographics of 17.8 percent. Mortgage lending to low-income borrowers at 5.6 percent falls below demographics of 22.7 percent. Although the percent of bank loans to low-income borrowers is below demographics, available housing is low with 83 percent currently occupied. The number of housing units where monthly owner costs is above 30 percent of income is 11.8 percent. During the evaluation period, the housing price index for the state of Kansas increased 26.6 percent from first quarter 2019 to fourth quarter 2021.

### ***Consumer Loans***

Refer to Table V in the state of Kansas section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's consumer loan originations and purchases.

Consumer lending to borrowers of different income levels is reasonable. Consumer lending to moderate-income borrowers at 22.6 percent exceeded demographics of 16.2 percent. Consumer lending to low-income borrowers at 7.6 percent falls below demographics of 26.0 percent. Although the percentage of bank loans to low-income borrowers is below demographics, only 16.9 percent of households are below the poverty line. Additionally, 19.0 percent of the population is over the age of 65, 16.8 percent are retired and 38.1 percent receive social security benefits. HSB faces strong competition in its AA from other larger banks. The COVID-19 pandemic also impacted the bank's ability to originate loans to low-income borrowers, as these individuals had less loan demand. Forty-four percent of businesses in the AA are service and retail-based. Some of these were considered non-essential and closed during the pandemic. The low-income employees from these businesses received multiple stimulus payments, enhanced unemployment compensation from the state and Federal government, and benefited from a national rent moratorium where landlords could not evict tenants. Additionally, used auto loans are one of the primary consumer loan offerings at the institution. The price of used automobiles rose during the pandemic. In April of 2021, used automobile prices increased 21 percent from the prior year and increased 45.3 percent in June 2021 from the prior year.

## **Responses to Complaints**

HSB has not received any CRA or Fair Lending complaints during the evaluation period.



## Appendix A: Scope of Examination

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The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the MSAs and non-MSAs that received comprehensive examination review, designated by the term “full-scope,” and those that received a less comprehensive review, designated by the term “limited-scope”.

<b>Time Period Reviewed:</b>	01/01/2019 to 12/31/2021	
<b>Bank Products Reviewed:</b>	Home mortgage and consumer loans	
<b>Affiliate(s)</b>	<b>Affiliate Relationship</b>	<b>Products Reviewed</b>
No affiliates	Not applicable	Not applicable
<b>List of Assessment Areas and Type of Examination</b>		
<b>Rating and Assessment Areas</b>	<b>Type of Exam</b>	<b>Other Information</b>
Allen, Neosho, Woodson, Wilson Counties	Full-Scope	

## Appendix B: Summary of MMSA and State Ratings

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RATINGS	Home Savings Bank
Overall Bank:	Lending Test Rating
Home Savings Bank	Satisfactory
MMSA or State:	
Kansas	Satisfactory

## Appendix C: Definitions and Common Abbreviations

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The following terms and abbreviations are used in this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

**Affiliate:** Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. For example, a bank subsidiary is controlled by the bank and is, therefore, an affiliate.

**Aggregate Lending (Aggt.):** The number of loans originated and purchased by all reporting lenders (HMDA or CRA) in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

**Census Tract (CT):** A small, relatively permanent statistical subdivision of a county delineated by a local committee of census data users for the purpose of presenting data. Census tracts nest within counties, and their boundaries normally follow visible features, but may follow legal geography boundaries and other non-visible features in some instances, Census tracts ideally contain about 4,000 people and 1,600 housing units.

**Combined Statistical Area (CSA):** A geographic entity consisting of two or more adjacent Core Based Statistical Areas with employment interchange measures of at least 15. An employment interchange measure is a measure of ties between two adjacent entities. The employment interchange measure is the sum of the percentage of workers living in the smaller entity who work in the larger entity and the percentage of employment in the smaller entity that is accounted for by workers who reside in the larger entity.

**Community Development (CD):** Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of \$1 million or less; or activities that revitalize or stabilize low- or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas.

**Community Reinvestment Act (CRA):** The statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its entire community, including LMI areas, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into ‘male householder’ (a family with a male householder’ and no wife present) or ‘female householder’ (a family with a female householder and no husband present).

**Full-Scope Review:** Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn), the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

**Home Mortgage Loans:** A closed-end mortgage loan or an open-end line of credit as these terms are defined under 12 CFR 1003.2, and that is not an excluded transaction under 12 CFR 1003.3(c)(1) through (c)(10) and (c)(13).

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited-Scope Review:** Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-Income Individual:** Individual income that is less than 50 percent of the area median income.

**Low Income Geography:** A census tract with a median family income that is less than 50 percent.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

**Median Family Income (MFI):** The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. The median is the point at which half of the families have income above, and half below, a range of incomes. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above, and half below, a range of incomes.

**Metropolitan Division:** As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

**Metropolitan Statistical Area:** An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

**Multifamily:** Refers to a residential structure that contains five or more units.

**Owner-Occupied Units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified Investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rating Area:** A rated area is a state or multi-state metropolitan statistical area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multi-state metropolitan statistical area, the institution will receive a rating for the multi-state metropolitan statistical area.

**Small Loan(s) to Business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

**Small Loan(s) to Farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Tier 1 Capital:** The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

**Upper-Income:** Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

## Appendix D: Tables of Performance Data

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### Content of Standardized Tables

A separate set of tables is provided for each state. All multistate metropolitan statistical areas, if applicable, are presented in one set of tables. References to the “bank” include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: (1) purchased are treated as originations; and (2) “aggregate” is the percentage of the aggregate number of reportable loans originated and purchased by all HMDA or CRA-reporting lenders in the MMSA/assessment area. Deposit data are compiled by the FDIC and are available as of June 30<sup>th</sup> of each year. Tables without data are not included in this PE.

The following is a listing and brief description of the tables included in each set:

**Table P. Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of families by income level in each MMSA/assessment area. The table also presents aggregate peer data for the years the data is available.

**Table V. Assessment Area Distribution of Consumer Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of households by income level in each MMSA/assessment area.

<b>Table P: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower</b>																	<b>2019-21</b>		
	<b>Total Home Mortgage Loans</b>			<b>Low-Income Borrowers</b>			<b>Moderate-Income Borrowers</b>			<b>Middle-Income Borrowers</b>			<b>Upper-Income Borrowers</b>			<b>Not Available-Income Borrowers</b>			
	<b>#</b>	<b>\$</b>	<b>% of Total</b>	<b>% of Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% of Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% of Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% of Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% of Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	
Allen-Neosho-Wilson-Woodson Counties	54	5,115	100	22.7	5.6	10.6	17.8	18.5	18.6	24.5	25.9	20.4	34.9	50.0	31.2	0.0	0.0	19.3	
<b>Total</b>	54	5,115	100	22.7	5.6	10.6	17.8	18.5	18.6	24.5	25.9	20.4	34.9	50.0	31.2	0.0	0.0	19.3	

*Source: 2015 ACS; 01/01/2019 - 01/01/2021 Bank Data, "--" data not available. Due to rounding, totals may not equal 100.0*

<b>Table V: Assessment Area Distribution of Consumer Loans by Income Category of the Borrower</b>														<b>2019-21</b>	
<b>Assessment Area:</b>	<b>Total Consumer Loans</b>			<b>Low-Income Borrowers</b>		<b>Moderate-Income Borrowers</b>		<b>Middle-Income Borrowers</b>		<b>Upper-Income Borrowers</b>		<b>Not Available-Income Borrowers</b>			
	<b>#</b>	<b>\$</b>	<b>% of Total</b>	<b>% of Households</b>	<b>% Bank Loans</b>	<b>% of Households</b>	<b>% Bank Loans</b>	<b>% of Households</b>	<b>% Bank Loans</b>	<b>% of Households</b>	<b>% Bank Loans</b>	<b>% of Households</b>	<b>% Bank Loans</b>		
Allen-Neosho-Wilson-Woodson Counties	53	624,248	100	26.0	7.6	16.2	22.6	19.7	24.5	38.1	45.3	0.0	0.0		
<b>Total</b>	53	624,248	100	26.0	7.6	16.2	22.6	19.7	24.5	38.1	45.3	0.0	0.0		

*Source: 2015 ACS; 01/01/2019 - 12/31/2021 Bank Data. Due to rounding, totals may not equal 100.0%*