

## **PUBLIC DISCLOSURE**

January 24, 2023

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

American Bank National Association Charter Number 16320

2707 West Northwest Highway Dallas, TX 75220

Office of the Comptroller of the Currency

225 E. John Carpenter Fwy Suite 900 Irving, TX 75062

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

## **Table of Contents**

Overall CRA Rating	1
Description of Institution	2
Scope of the Evaluation	2
Discriminatory or Other Illegal Credit Practices Review	4
Lending Test	5
State Rating	5
State of Texas	5
Appendix A: Scope of Examination	A-1
Appendix B: Summary of MMSA and State Ratings	B-1
Appendix C: Definitions and Common Abbreviations	C-1
Appendix D: Tables of Performance Data	D-1

## **Overall CRA Rating**

Institution's CRA Rating: This institution is rated Satisfactory.

The lending test is rated: Satisfactory.

The major factors that support this rating include:

- The Lending Test rating is based on a review of one full-scope assessment area (AA) in the state of Texas.
- The loan-to-deposit ratio is reasonable.
- A substantial majority of the bank's primary loan products were originated inside the AA.
- The geographic distribution of loans reflects reasonable distribution throughout the bank's AA.
- The distribution of loans to individuals of different income levels and businesses of different sizes is reasonable.

#### Loan-to-Deposit Ratio

Considering the bank's size, financial condition, and credit needs of the AA, the bank's loan-to-deposit ratio (LTD) is reasonable.

The LTD ratio is calculated on a bank-wide basis. The bank's quarterly LTD ratio since the previous CRA evaluation averaged 61.9 percent, with a quarterly high of 78.2 percent and a quarterly low of 37.9 percent. We compared the bank's LTD ratio to nine similarly situated banks within their market area. The quarterly average LTD ratio for these banks was 66.7 percent with a high ratio of 102.4 percent and a low average ratio of 34 percent.

#### **Lending in Assessment Area**

A substantial majority of the bank's loans are inside its AA.

The bank originated and purchased 85 percent of its total loans inside the bank's AA during the evaluation period. This analysis is performed at the bank, rather than the AA, level. This percentage does not include extensions of credit by affiliates that may be considered under the other performance criteria.

Table D - Lending Inside and Outside of the Assessment Area										
	N	umber	of Loans			Dollar A				
Loan Category	Inside		Outside		Total	Inside		Outside		Total
	#	%	#	%	#	\$	%	\$	%	\$(000s)
Consumer	17	85.0	3	15.0	20	467	77.3	137	22.7	604
Total	17	85.0	3	15.0	20	467	77.3	137	22.7	604

Source: Bank Data

Due to rounding, totals may not equal 100.0%

## **Description of Institution**

American Bank, National Association (ABNA or bank) is a \$204 million community bank headquartered in Dallas, Texas. The bank is wholly owned by Bright Force Holdings, LLC (BFH or ownership group), a one-bank holding company located in Grapevine, Texas. BFH purchased the bank in March 2019. The single-state bank operates from the main office location in Dallas, Texas and one branch in Irving, Texas. Both locations offer drive-thru banking and an automated teller machine (ATM). ABNA is a full-service bank that offers traditional loan and deposit products. The Irving branch opened in November 2020. There have been no merger or acquisition activity since the previous evaluation.

As of December 31, 2021, tier 1 capital totaled \$20.2 million, resulting in a leverage ratio of 10.3 percent. ABNA's loan portfolio totaled \$125 million or 61.4 percent of total assets. The loan portfolio consists of approximately 41.2 percent commercial loans, 49.1 percent consumer loans, 4.8 percent residential loans, 3.1 percent agricultural loans, and 1.9 percent other loans. The consumer portfolio is centered in auto loans that total \$61.4 million or 49 percent of loans.

There are no legal, financial, or other factors impeding ABNA's ability to meet the credit needs of the AA. The bank's CRA performance was previously evaluated as of August 27, 2018, and the bank received an overall rating of "Satisfactory."

## **Scope of the Evaluation**

#### **Evaluation Period/Products Evaluated**

We evaluated the CRA performance of ABNA using Small Bank performance criteria, which includes the lending test. The lending test evaluates the bank's performance based on meeting the credit needs of the AA through its lending activities. The evaluation covered the period from January 1, 2019, through December 31, 2021.

Conclusions regarding the lending test are based on a sample of ABNA's primary lending product, consumer loans. During the evaluation period, consumer loans represented 82.7 percent of loans originated and purchased by number, consistent with the bank's lending focus.

#### Selection of Areas for Full-Scope Review

In each state where the bank has an office, one or more of AAs within that state was selected for a full-scope review. For purposes of this evaluation, bank delineated assessment areas located within the same metropolitan statistical area (MSA), multistate metropolitan statistical area (MMSA), or combined statistical area (CSA) are combined and evaluated as a single AA. Similarly, bank delineated non-MSA AAs within the same state are combined and evaluated as a single area. These combined AAs may be evaluated as full- or limited-scope. Refer to the "Scope" section under each State Rating for details regarding how full-scope AAs were selected. Refer to appendix A, Scope of Examination, for a list of full- and limited-scope AAs.

## **Ratings**

The bank's overall rating is a blend of the state ratings, and where applicable, multistate ratings.

ABNA operates in one state with one AA.

The MMSA rating and state ratings are based on performance in all bank AAs. Refer to the "Scope" section under each state and MMSA Rating section for details regarding how the areas were weighted in arriving at the respective ratings.

## **Discriminatory or Other Illegal Credit Practices Review**

Pursuant to 12 CFR 25.28(c) in determining a national bank's or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any AA by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Bureau of Consumer Financial Protection, as applicable.

The OCC has not identified that this institution has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

## **State Rating**

#### **State of Texas**

CRA rating for the State of Texas<sup>1</sup>: Satisfactory

The Lending Test is rated: Satisfactory

The major factors that support this rating include:

- The bank exhibits a reasonable geographic distribution of loans across geographies of different income levels in the State of Texas
- The bank exhibits a reasonable distribution of loans to individuals of different income levels in the State of Texas.

## **Description of Institution's Operations in Texas**

ABNA operates two locations in one AA in the state of Texas. The AA comprises ten of the 11 counties in the Dallas-Fort Worth-Arlington MSA, which are Collin, Dallas, Denton, Ellis, Kaufman, Rockwall, Johnson, Parker, Tarrant, and Wise. The AA meets regulatory requirements and does not arbitrarily exclude any low- to moderate-income areas.

The AA consists of 1,293 census tracts (CTs) made up of 166 low-income CTs, 329 moderate-income CTs, 368 middle-income CTs, 423 upper-income CTs, and seven CTs where characteristics are unknown. The 2015 ACS US Census data indicates 11.3 percent of families live below poverty level. In addition, 12.9 percent of households are below poverty level.

The largest industries in the AA are retail trade, health care and social assistance, and manufacturing. Unemployed labor within the AA is 4.7 percent and is in line with the state of Texas unemployment rate of 4.5 percent as of December 31, 2021. The bank's main office and branch are in Dallas County. Dallas County is the second most populous county in Texas and has an estimated population of 2.6 million. Top employers in Dallas County include Wal-Mart Stores, Inc., American Airlines Group, Inc., and Dallas Independent School District.

Competition in the bank's market area is strong. Based on Federal Deposit Insurance Corporation Deposit Market Share data as of June 30, 2021, ABNA maintained 0.02 percent market share with \$164 million in total deposits. ABNA ranked 115<sup>th</sup> out of 173 institutions. Charles Schwab Bank, Bank of America, and JP Morgan Chase Bank are the top three banks and collectively represent approximately 70 percent of the deposit market share in the AA.

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<sup>&</sup>lt;sup>1</sup> This rating reflects performance within the state. The statewide evaluations do not reflect performance in the parts of those states contained within a MMSA.

The following table provides additional information on the AA.

#### **DFW MSA**

Assessment Area: American Bk 2021						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	1,293	12.8	25.4	28.5	32.7	0.5
Population by Geography	6,683,589	10.8	24.7	30.2	34.1	0.1
Housing Units by Geography	2,547,019	11.2	23.7	30.7	34.2	0.2
Owner-Occupied Units by Geography	1,408,306	5.0	19.0	32.0	43.9	0.1
Occupied Rental Units by Geography	943,874	18.7	29.8	29.3	21.8	0.3
Vacant Units by Geography	194,839	19.4	27.5	28.3	24.5	0.3
Businesses by Geography	724,387	6.6	17.9	28.0	46.9	0.7
Farms by Geography	13,116	4.5	15.9	33.1	46.1	0.4
Family Distribution by Income Level	1,633,575	23.3	16.5	18.2	42.0	0.0
Household Distribution by Income Level	2,352,180	23.7	16.5	17.7	42.0	0.0
Median Family Income MSA - 19124 Dallas-Plano-Irving, TX		\$71,149	Median Hou	sing Value		\$176,643
Median Family Income MSA - 23104 Fort Worth-Arlington-Grapevine, TX	\$69,339	Median Gro	\$980			
			Families Bel	low Poverty	Level	11.3%

Source: 2015 ACS and 2020 D&B Data

Due to rounding, totals may not equal 100.0%

To help identify needs and opportunities in the AA we completed a community contact with an individual from a local organization. The contact mentioned the greatest need of the community is consumer installment products. The contact also indicated a need for financial literacy surrounding mortgage loan underwriting and information on how to qualify for loans.

## **Scope of Evaluation in Texas**

ABNA has only one AA in the state of Texas. The DFW MSA received a full-scope review.

#### LENDING TEST

The bank's performance under the Lending Test in Texas is rated Satisfactory.

## Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank's performance in the DFW MSA is good.

<sup>(\*)</sup> The NA category consists of geographies that have not been assigned an income classification.

### Distribution of Loans by Income Level of the Geography

The bank exhibits reasonable geographic distribution of loans in the State.

#### Consumer Loans

Refer to Table U in the state of Texas section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's consumer loan originations and purchases.

The geographic distribution of consumer loans is reasonable. The percentage of bank loans in low-income geographies meets the percentage of households in low-income geographies. The percentage of moderate-income geographies significantly exceeds the percentage of households in moderate-income geographies.

### Distribution of Loans by Income Level of the Borrower

The bank exhibits a reasonable distribution of loans to individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank.

#### Consumer Loans

Refer to Table V in the state of Texas section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's consumer loan originations and purchases.

The borrower distribution of consumer loans is reasonable. The percentage of bank loans made to low-income borrowers is lower than the percentage of low-income households in the AA. However, the percentage of bank loans made to moderate-income borrowers significantly exceeds the percentage of moderate-income households in the AA.

### **Responses to Complaints**

ABNA received one comment letter related to its CRA performance during the review period from a Dallas-based community organization. Management responded to the comment timely and appropriately documented the letter in the bank's public file. No additional comments or complaints were received related to the bank's CRA performance within the state of Texas during the review period.

## Appendix A: Scope of Examination

The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the MSAs and non-MSAs that received comprehensive examination review, designated by the term "full-scope," and those that received a less comprehensive review, designated by the term "limited-scope".

Time Period Reviewed:	(1/1/2019 to 12/31/2021)					
Bank Products Reviewed:	Consumer Loans					
Affiliate(s)	Affiliate Relationship	Products Reviewed				
None						
List of Assessment Areas and Type of	of Examination					
Rating and Assessment Areas	Type of Exam	Other Information				
States						
Texas						
DEWAGA	E11 C	Collin, Dallas, Denton, Ellis, Kaufman, Rockwall				
DFW MSA	Full Scope	Johnson, Parker, Tarrant, and Wise Counties.				

## **Appendix B: Summary of MMSA and State Ratings**

RATINGS	American Bank N.A
Overall Bank:	Lending Test Rating
American Bank, N.A.	Satisfactory
MMSA or State:	
Texas	Satisfactory

## **Appendix C: Definitions and Common Abbreviations**

The following terms and abbreviations are used in this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

**Affiliate:** Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. For example, a bank subsidiary is controlled by the bank and is, therefore, an affiliate.

**Aggregate Lending (Aggt.):** The number of loans originated and purchased by all reporting lenders (HMDA or CRA) in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

Census Tract (CT): A small, relatively permanent statistical subdivision of a county delineated by a local committee of census data users for the purpose of presenting data. Census tracts nest within counties, and their boundaries normally follow visible features, but may follow legal geography boundaries and other non-visible features in some instances, Census tracts ideally contain about 4,000 people and 1,600 housing units.

Combined Statistical Area (CSA): A geographic entity consisting of two or more adjacent Core Based Statistical Areas with employment interchange measures of at least 15. An employment interchange measure is a measure of ties between two adjacent entities. The employment interchange measure is the sum of the percentage of workers living in the smaller entity who work in the larger entity and the percentage of employment in the smaller entity that is accounted for by workers who reside in the larger entity.

Community Development (CD): Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of \$1 million or less; or activities that revitalize or stabilize low-or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas.

Community Reinvestment Act (CRA): The statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its entire community, including LMI areas, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder' and no wife present) or 'female householder' (a family with a female householder and no husband present).

**Full-Scope Review:** Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn), the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

**Home Mortgage Loans:** A closed-end mortgage loan or an open-end line of credit as these terms are defined under 12 CFR 1003.2, and that is not an excluded transaction under 12 CFR 1003.3(c)(1) through (c)(10) and (c)(13).

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited-Scope Review:** Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-Income Individual:** Individual income that is less than 50 percent of the area median income.

Low Income Geography: A census tract with a median family income that is less than 50 percent.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

**Median Family Income (MFI):** The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. The median is the point at which half of the families have income above, and half below, a range of incomes. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above, and half below, a range of incomes.

Metropolitan Division: As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

**Metropolitan Statistical Area:** An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

**Owner-Occupied Units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified Investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rating Area: A rated area is a state or multi-state metropolitan statistical area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multi-state metropolitan statistical area, the institution will receive a rating for the multi-state metropolitan statistical area.

**Small Loan(s) to Business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

**Small Loan(s) to Farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Tier 1 Capital:** The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

**Upper-Income:** Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

## **Appendix D: Tables of Performance Data**

## **Content of Standardized Tables**

A separate set of tables is provided for each state. All multistate metropolitan statistical areas, if applicable, are presented in one set of tables. References to the "bank" include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: (1) purchased are treated as originations; and (2) "aggregate" is the percentage of the aggregate number of reportable loans originated and purchased by all HMDA or CRA-reporting lenders in the MMSA/assessment area. Deposit data are compiled by the FDIC and are available as of June 30<sup>th</sup> of each year. Tables without data are not included in this PE.

The following is a listing and brief description of the tables included in each set:

- **Table U.** Assessment Area Distribution of Consumer Loans by Income Category of the Geography Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of households in those geographies.
- **Table V.** Assessment Area Distribution of Consumer Loans by Income Category of the Borrower Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of households by income level in each MMSA/assessment area.

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.

#### Table U: Assessment Area Distribution of Consumer Loans by Income Category of the Geography

2019-21

	Total Consumer Loans			Low-Income Tracts		Moderate-Income Tracts		Middle-Income Tracts		Upper-Income Tracts		Not Available-Income Tracts	
Assessment Area:	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans
DFW MSA	20	546	100.0	10.5	10.0	23.3	55.0	30.9	15.0	35.0	20.0	0.2	0,0
Total	20	546	100.0	10.5	10.0	23.3	55.0	30.9	15.0	35.0	20.0	0.2	0.0

Source: 2015 ACS; 01/01/2019 - 12/31/2021 Bank Data.

Due to rounding, totals may not equal 100.0%

Table V - Assessment Area Distribution of Consumer Loans by Income Category of the Borrower

2019-21

	Total Consumer Loans		Total Consumer Loans Low		Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Not Available-Income Borrowers	
Assessment Area:	#	\$	% of Total	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	% of Households	% Bank Loans	
DFW MSA	20	546	100.0	23.7	5.0	16.5	30.0	17.7	20.0	42.0	45.0	0.0	0.0	
Total	20	546	100.0	23.7	5.0	16.5	30.0	17.7	20.0	42.0	45.0	0.0	0.0	

Source: 2015 ACS; 01/01/2019 - 12/31/2021 Bank Data.

Due to rounding, totals may not equal 100.0%

The total loan amount presented in the tables for each assessment area may differ from the total loan amount reported in the aggregate table due to how the underlying loan data is rounded in each table.