



PUBLIC DISCLOSURE

August 25, 2025

**COMMUNITY REINVESTMENT ACT
PERFORMANCE EVALUATION**

Skyline National Bank
Charter Number: 10834

113 West Main Street
Independence, Virginia 24348

Office of the Comptroller of the Currency

4419 Pheasant Ridge Road, Suite 300
Roanoke, Virginia 24014

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

Table of Contents

Overall CRA Rating.....	1
Description of Institution	2
Scope of the Evaluation	3
Discriminatory or Other Illegal Credit Practices Review	5
State Rating.....	6
State of Virginia.....	6
State Rating.....	17
State of North Carolina	17
Appendix A: Scope of Examination	A-1
Appendix B: Summary of MMSA and State Ratings.....	B-1
Appendix C: Definitions and Common Abbreviations.....	C-1
Appendix D: Tables of Performance Data.....	D-1

Overall CRA Rating

Institution's CRA Rating: This institution is rated Satisfactory.

The Lending Test is rated: Satisfactory

The Community Development Test is rated: Satisfactory

The major factors that support this rating include:

The Lending Test rating is based on Skyline National Bank's (Skyline, the bank, or institution) performance in the state of Virginia and the state of North Carolina.

- The bank's loan-to-deposit (LTD) ratio was reasonable given the bank's size, financial condition, and the credit needs in its assessment areas (AAs).
- A substantial majority of the bank's loans were inside its AAs.
- The overall geographic distribution of loans exhibited reasonable distribution.
- The overall borrower distribution exhibited reasonable distribution of loans to individuals of different income levels and to businesses of different sizes.

The Community Development (CD) Test rating is based on the bank's CD activities, including loans, investments, and services, in the state of Virginia and North Carolina.

- Skyline exhibited adequate responsiveness to CD needs in the states through CD loans, qualified investments, donations and CD services.

Loan-to-Deposit Ratio

Considering the bank's size, financial condition, and credit needs of the AAs, the bank's LTD ratio was reasonable.

The bank's average quarterly LTD ratio for the 12 consecutive quarters is 83.7 percent. Skyline's average quarterly LTD ratios ranged from a quarterly high of 89.4 percent to a quarterly low of 74.9 percent. Similar sized institutions reported an average quarterly LTD ratio of 78.6 percent with an average low of 56.5 percent and an average high of 101.1 percent.

Lending in Assessment Area

A substantial majority of the bank's loans were inside its AAs.

The bank originated and purchased 85.7 percent of its total loans inside the bank's AAs during the evaluation period. This analysis was performed at the bank, rather than the AA, level. This percentage does not include extensions of credit by affiliates that may be considered under the other performance criteria.

The table below illustrates the number and dollar volume of home mortgage and a sample of small business loans the bank originated inside and outside of its AAs.

Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$	%	\$	%	
Home Mortgage	1,498	85.35	257	14.64	1,755	268,988	74.78	90,716	25.22	359,704
Small Business	92	92.00	8	8.00	100	10,903	88.93	1,357	11.07	12,260
Total	1,590	85.95	265	14.32	1,855	279,891	75.25	92,073	24.75	371,964

*Source: 1/1/2022 - 12/31/2024 Bank Data.
Due to rounding, totals may not equal 100.0%*

Description of Institution

Skyline is a \$1.3 billion interstate bank headquartered in Independence, Virginia with operations in Virginia, North Carolina, and Tennessee. Skyline is wholly owned by Skyline Bankshares Inc, a one-bank holding company listed on the Over the Counter (OTC) Bulletin Board under the symbol SLBK.

Skyline has two rating areas, the state of Virginia and the state of North Carolina. The state of Virginia has three AAs: Virginia Non-MSA (VA Non-MSA), Blacksburg-Christiansburg MSA (Blacksburg MSA), and Roanoke MSA. The state of North Carolina has three AAs: North Carolina Non-MSA (NC Non-MSA), Winston-Salem MSA, and Hickory-Lenoir-Morganton MSA (Hickory MSA).

Skyline operates 28 full-service branches and non-deposit-taking proprietary automated teller machines (ATMs) at each branch throughout Virginia, North Carolina and Tennessee, with the exception of its Willis office. The Willis office has limited service and only offers teller transactions. The bank's hours of operation are reasonable and generally consistent between all office locations. The same products and services are offered at each branch location. The bank's website at <https://www.skylinenationalbank.bank> provides full details of banking products, services, and locations and hours of operation.

There were no merger or acquisition activity during the evaluation period. The bank opened three branches in the evaluation period. The branch opened June 22, 2023, is located in an upper-income CT in Montgomery County, Virginia. The branch opened July 27, 2023, is located in a middle-income CT in Patrick County, Virginia. The branch opened September 1, 2024, is located in a moderate-income CT in Johnson County, Tennessee. Skyline did not close any branches during the evaluation period.

As of December 31, 2024, the bank's loan portfolio totaled \$984.5 million, with total loans representing 80.9 percent of total assets. The Consolidated Report of Condition and Income (Call Report), as of December 31, 2024, reported that home mortgage loans (including multifamily loans), represented the largest percentage of total loans at 52.6 percent followed by commercial and commercial real estate (business) loans, consumer loans, and farm loans at 45.0, 1.1, and 0.4 percent, respectively. Total deposits totaled \$1.1 billion, and tier 1 capital was \$99.7 million.

Skyline received an overall Outstanding rating at the last CRA Evaluation dated August 22, 2022. There are no legal, financial, or other factors impeding the bank's ability to help meet the credit needs in its AAs.

Disaster Recovery

In September 2024, Hurricane Helene impacted the state of North Carolina and Virginia. In response to the recovery challenges the bank engaged in a variety of initiatives to support community needs for small businesses, homeowners, and clients affected by this major disaster.

For mortgage borrowers impacted by this disaster, Skyline granted modifications of 27 loans.

The bank donated \$45,000 to disaster relief going directly to nonprofits providing services in the bank's AAs.

Scope of the Evaluation

Evaluation Period/Products Evaluated

This performance evaluation assesses the bank's CRA performance under the Intermediate Small Bank procedures, which includes a lending test and CD Test. The lending test evaluates the institution's record of meeting the credit needs of its AAs through its lending activities. The CD test evaluates the institution's responsiveness to CD needs in its AAs through CD lending, services, and qualified investments and donations. For the evaluation period, the OCC reviewed home mortgage loans reported under the Home Mortgage Disclosure Act (HMDA) and a sample of small business loans. The evaluation period under the Lending Test and the CD Test covers the institution's performance from January 1, 2022, through December 31, 2024.

Due to updated American Community Survey (ACS) 2020 Census data, 2020 CT income level designation changes became effective January 1, 2022. Examiners evaluated Skyline's loan data against the applicable demographic data for each period, resulting in multiple analyses and presentation of data. Examiners analyzed home mortgage lending performance from January 1, 2022, through December 31, 2023, using 2020 U.S. Census Demographic information.

During the evaluation period, Metropolitan Statistical Area (MSA) boundary changes, effective July 21, 2023, by the U.S. Office of Management and Budget (OMB) resulted in the need for additional analysis for some AAs under the Lending Test. Both the geographic and borrower income distribution criteria for those AAs affected by the OMB changes received separate analyses based on 2024 data and the data is presented separately in the tables. The VA Non-MSA, and the Blacksburg MSA were affected. The bank's other AAs were not affected.

Small farm loans were not a primary loan product for this evaluation period because the bank originated a minimal number of these loans. Therefore, the examiners did not complete a loan sample of these products for analysis.

Selection of Areas for Full-Scope Review

In each state where the bank has an office, one or more of AAs within that state was selected for a full-scope review. For purposes of this evaluation, bank delineated AAs located within the same metropolitan statistical area (MSA), multistate metropolitan statistical area (MMSA), if applicable are combined and evaluated as a single AA. Similarly, bank delineated non-MSA AAs within the same state are combined and evaluated as a single area. These combined AAs may be evaluated as full- or limited-scope. Refer to the “Scope” section under each State Rating for details regarding how full-scope AAs were selected. Refer to appendix A, Scope of Examination, for a list of full- and limited-scope AAs.

Ratings

The bank’s overall rating is a blend of the state ratings, and where applicable, multistate ratings.

The state ratings in rating areas with a single AA are based on performance in that AA. The state ratings in rating areas with multiple AAs are based on the weighted-average conclusions in those AAs. Refer to the “Scope” section under each state for details regarding how the areas were weighted in arriving at the respective ratings.

The OCC weighted the lending and CD performance in Virginia more heavily than North Carolina given that the majority of the bank’s deposits and branches are located in Virginia. The state of Virginia represented 68.0 percent of deposits, 62.2 percent of loans, and 63.0 percent of the bank’s branch network.

Discriminatory or Other Illegal Credit Practices Review

Pursuant to 12 CFR 25.28(c) (March 29, 2024) in determining a national banks or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any AA by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Consumer Financial Protection Bureau, as applicable.

The OCC has not identified that this institution (or any affiliate whose loans have been considered as part of the institution's lending performance) has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this institution engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

State Rating

State of Virginia

CRA rating for the State of Virginia¹: Satisfactory

The Lending Test is rated: Satisfactory

The Community Development Test is rated: Satisfactory

The major factors that support this rating include:

- The bank exhibited a reasonable geographic distribution of loans in the state.
- The bank exhibited a reasonable distribution of loans to individuals of different income levels and businesses of different sizes.
- The bank exhibited adequate responsiveness to CD needs in the state through CD loans, qualified investments, donations, and CD services.

Description of Institution's Operations in Virginia

Skyline has three AAs located in the state of Virginia which are VA Non-MSA, Blacksburg MSA, and Roanoke MSA. The branch network included 16 locations in the state of Virginia, with three branches located in moderate-income census tracts (CT), 11 located in middle-income CTs, and two located in an upper-income CT. Eleven middle-income CTs are designated as distressed or underserved due to high poverty rates and remote rural geographies. There are only four low-income CTs within the bank's three AAs. The AAs meet the requirements of the regulation and do not arbitrarily exclude low- or moderate-income (LMI) geographies.

The VA Non-MSA delineation changed in each year of the review period as follows. In 2022 the AA included Carroll, Floyd, Grayson, and Wythe counties, as well as the city of Galax in the state of Virginia. In July 2023 the bank opened a branch in Patrick County and extended the AA. In 2024 the bank removed Floyd County due to OMB changes. As of December 31, 2024, Skyline operated 10 branches in this AA. The main office and four branch offices are located in Grayson County, with all five branches located in middle-income CTs. Skyline has one branch in the City of Galax, an independent city in Grayson County, which is located in a moderate-income CT. Skyline has two branch offices in Carroll County, and one in Patrick County, all located in middle-income CTs. Skyline has one branch in Wythe County, located in an upper-income CT. There are no low-income CTs in this AA.

The Blacksburg MSA included Floyd, Montgomery and Pulaski counties, and Radford City. This AA delineation changed during the evaluation period. In 2022 and 2023, the AA included Montgomery and Pulaski counties and Radford City, which consisted of one low-, six moderate-, 20 middle-, 10 upper-, and three unknown- income CTs. In 2024, the OMB changes placed Floyd

¹ This rating reflects performance within the state. The statewide evaluations do not reflect performance in the parts of those states contained within the MMSA.

County in the Blacksburg MSA, which consisted of one low-, five moderate-, 26 middle-, 11 upper-, and three unknown-income CTs. The bank operated two full-service branches in middle-income CTs in Christiansburg and Radford, Virginia, one full-service branch in an upper-income CT in Blacksburg, Virginia, and one limited-service branch in a moderate-income CT in Floyd County.

The Roanoke MSA includes Roanoke County, Roanoke City, and Salem City. There were no OMB changes in the AA during the evaluation period. The AA consists of four low-, 14 moderate-, 20 middle-, and 15 upper-income CTs. The bank operates a full-service branch in a middle-income CT in Roanoke City and a full-service branch in a moderate-income CT in Roanoke County.

VA Non-MSA

The following tables provide a summary of the demographics that includes housing and business information for the VA Non-MSA.

Assessment Area – VA Non-MSA						
2022						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	30	0.00	13.33	70.00	16.67	0.00
Population by Geography	94,974	0.00	15.85	64.30	19.84	0.00
Housing Units by Geography	51,700	0.00	15.03	67.02	17.94	0.00
Owner-Occupied Housing by Geography	32,025	0.00	14.85	65.54	19.61	0.00
Occupied Rental Units by Geography	8,161	0.00	18.80	62.01	19.19	0.00
Vacant Units by Geography	11,514	0.00	12.86	74.71	12.43	0.00
Businesses by Geography	1,953	0.00	31.44	43.78	24.78	0.00
Farms by Geography	231	0.00	11.69	54.11	34.20	0.00
Family Distribution by Income Level	26,427	19.47	20.31	22.30	37.91	0.00
Household Distribution by Income Level	40,186	25.56	16.17	18.10	40.17	0.00
Unemployment rate (%)	4.36	0.00	5.85	4.25	3.70	0.00
Households Below Poverty Level (%)	15.45	0.00	20.46	16.28	8.69	0.00
Median Family Income (Non-MSAs- VA)		\$60,947	Median Housing Value		\$121,150	
Median Family Income (Non-MSAs- VA) for 2022		\$67,800	Median Gross Rent		\$639	
			Families Below Poverty Level		9.99	
<i>FFIEC File – 2020 Census 2020 Dun & Bradstreet SBSF Demographics Due to rounding, totals may not equal 100.0% (*) The NA category consists of geographies that have not been assigned an income classification</i>						

Assessment Area - VA Non-MSA						
2023						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	36	0.00	11.11	75.00	13.89	0.00
Population by Geography	112,582	0.00	13.38	69.89	16.74	0.00
Housing Units by Geography	61,927	0.00	12.55	72.47	14.98	0.00
Owner-Occupied Housing by Geography	38,089	0.00	12.49	71.02	16.49	0.00
Occupied Rental Units by Geography	9,927	0.00	15.45	68.77	15.78	0.00
Vacant Units by Geography	13,911	0.00	10.65	79.07	10.29	0.00
Businesses by Geography	4,025	0.00	14.96	64.55	20.50	0.00
Farms by Geography	485	0.00	5.15	76.91	17.94	0.00
Family Distribution by Income Level	31,440	19.47	19.75	22.72	38.07	0.00
Household Distribution by Income Level	48,016	25.61	16.21	17.55	40.63	0.00
Unemployment rate (%)	4.27	0.00	5.85	4.14	3.70	0.00
Households Below Poverty Level (%)	15.41	0.00	20.46	16.03	8.69	0.00
Median Family Income (Non-MSAs - VA)		\$60,947		Median Housing Value		\$121,150
Median Family Income (Non-MSAs - VA) for 2023		\$73,800		Median Gross Rent		\$616
				Families Below Poverty Level		9.96
FFIEC File - 2020 Census 2023 Dun & Bradstreet SBSF Demographics Due to rounding, totals may not equal 100.0% (*) The NA category consists of geographies that have not been assigned an income classification						

Assessment Area - VA Non-MSA						
2024						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	31	0.00	12.90	74.19	12.90	0.00
Population by Geography	97,106	0.00	15.51	68.94	15.56	0.00
Housing Units by Geography	53,851	0.00	14.43	71.95	13.62	0.00
Owner-Occupied Housing by Geography	32,363	0.00	14.70	69.81	15.49	0.00
Occupied Rental Units by Geography	8,996	0.00	17.05	68.79	14.16	0.00
Vacant Units by Geography	12,492	0.00	11.86	79.76	8.38	0.00
Businesses by Geography	3,549	0.00	17.78	63.96	18.26	0.00
Farms by Geography	358	0.00	8.10	77.09	14.80	0.00
Family Distribution by Income Level	27,024	20.48	19.66	22.71	37.16	0.00
Household Distribution by Income Level	41,359	25.99	16.90	17.59	39.52	0.00
Unemployment rate (%)	4.47	0.00	5.85	4.27	4.15	0.00
Households Below Poverty Level (%)	15.98	0.00	20.46	16.60	8.69	0.00
Median Family Income (Non-MSAs- VA)		\$61,219		Median Housing Value		\$117,800
Median Family Income (Non-MSAs- VA) for 2024		\$73,900		Median Gross Rent		\$607
				Families Below Poverty Level		10.76
FFIEC File - 2024 Census 2024 Dun & Bradstreet SBSF Demographics Due to rounding, totals may not equal 100.0% (*) The NA category consists of geographies that have not been assigned an income classification						

As stated under the “Description of Institution,” full-service banking is provided at the main office and at each branch, which includes drive through and lobby services. Skyline offers a variety of deposit products to meet consumer and commercial banking needs. The automated Telephone Banking system is available to all customers 24 hours a day and offers a full array of services including the ability to retrieve balances and transfer funds. The bank’s Internet Banking system allows customers to retrieve balances, transfer funds, print statements, e-mail the bank, access account histories, view check images, and utilize bill payment services.

Based on the June 30, 2024, FDIC Summary of Deposit Market Share Report, the bank ranked third out of 14 FDIC-insured depository institutions with a 17.9 percent deposit market share. Carter Bank & Trust ranked first with a 22.2 percent deposit market share and Truist Bank ranked second with an 18.7 percent deposit market share.

Competition for mortgage loans is strong and includes local commercial and savings banks, branches of larger regional and nationwide banks, and national mortgage lenders. Based on the 2023 Peer Mortgage Data, there were 179 lending institutions within the AA competing for mortgage applications. Skyline ranked first with a 10.0 percent market share. The top lenders ranked second through fifth, with combined market share of 22.1 percent by count, were Rocket Mortgage, Truist Federal Credit Union, Atlantic Bay Mortgage Group, and Truist Bank.

Employment and Economic Factors

The primary economic drivers in the VA Non-MSA area are Manufacturing, Government, Healthcare and Social Assistance, and Accommodation and Food Services. According to the Virginia Employment Commission, leading employers in the AA as of December 31, 2024, are Carroll County School Board and County of Carroll in Carroll County; Select A Service LLC and Grayson County School Board in Grayson County; Wythe County School Board and Somic America Inc. in Wythe County; and Walmart and The Life Center in the city of Galax.

According to the U.S. Bureau of Labor Statistics (BLS), the unemployment rate declined throughout the evaluation period in the AA. In January 2022, the average rate for the counties within the AA was 2.9 percent compared to 2.8 percent in December 2024. The unemployment rate in the AA was lower than the overall rate for the state of Virginia, which was 3 percent at the end of the evaluation period. The national unemployment rate was 4 percent in January 2022, and 4.1 percent in December 2024.

Housing

Homeownership in LMI geographies may be difficult due to high median housing prices compared to median family income.

The Demographic Table for 2022, reported the median housing value in the AA was \$121,150, according to the 2020 U. S. Census. The median family income for the AA was \$60,947, which would result in a low-income household annual income below \$30,474, and moderate-income household annual income between \$30,475 and \$48,758. These income levels may make it difficult to afford housing at the median housing value in the AA for LMI borrowers.

According to the 2024 ACS Census, the median housing value in the AA was \$117,800. The median family income for the AA was \$61,219, which would result in a low-income household annual income below \$30,610, and moderate-income household annual income between \$30,610 and \$48,975. These income levels may make it difficult to afford housing at the median housing value in the AA for LMI borrowers.

One method to determine housing affordability assumes a maximum affordable monthly principal and interest payment of no more than 30 percent of the applicant's income. The calculated maximum affordable monthly mortgage payment was \$762 for a low-income borrower and \$1,219 for a moderate-income borrower using 2022 data. The calculated maximum affordable monthly mortgage payment was \$765 for a low-income borrower and \$1,224 for a moderate-income borrower using 2024 data.

Assuming a 30-year mortgage with a six percent interest rate, and not accounting for down payment, homeowners insurance, real estate taxes, or any additional monthly expenses, a low-income borrower making \$37,750 per year (or less than 50 percent of the 2023 FFIEC adjusted median family income in the AA) could not afford a \$149,070 mortgage with a payment of \$894 per month. A moderate-income borrower making \$57,200 per year (or less than 80 percent of the 2023 FFIEC adjusted median family income in the AA) could not afford a \$238,512 mortgage with a payment of \$1,430 per month.

Community Contacts

As part of our evaluation, the examiner reviewed two community contacts with organizations focused on affordable housing. The contacts stated that the key need in the area is affordable rental housing and healthcare.

Scope of Evaluation in Virginia

The VA Non-MSA received a full-scope review. The AA accounts for 66.9 percent of loans, 70.6 percent of branches, and 84.3 percent of deposits in the state of Virginia throughout the evaluation period. The Blacksburg MSA, and Roanoke MSA, received a limited scope review. The bank maintains a small presence in these markets, with a deposit market share equal to or less than five percent in each respective AA, according to the FDIC Summary of Deposits Market Share Report as of December 31, 2024. The OCC identified home mortgage and small business lending as the primary products in the bank's AAs. The examiners reviewed HMDA information and a sample of small business loans to evaluate lending test performance. HDMA peer data for 2024 was not available for comparison to the percentage of bank loans in the Geographical and Borrower distribution analysis.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN VIRGINIA

LENDING TEST

The bank's performance under the Lending Test in the state of Virginia is rated Satisfactory.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank's lending performance in the VA Non-MSA is reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibited a reasonable geographic distribution of loans in the state.

Home Mortgage Loans

Refer to Table 7 in the state of Virginia section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's home mortgage loan originations and purchases.

Based on the data in the tables, the overall geographic distribution of home mortgage loans was reasonable. There were no low-income CTs located within the AA.

2022

The percentage of home mortgage loans to borrowers in moderate-income CTs exceeded the percent of owner-occupied housing units located in those geographies and exceeded the aggregate percentage of all reporting lenders.

2023

The percentage of home mortgage loans to borrowers in moderate-income CTs was near to the percent of owner-occupied housing units located in those geographies and below the aggregate percentage of all reporting lenders.

2024

The percentage of home mortgage loans to borrowers in moderate-income CTs exceeded the percent of owner-occupied housing units located in those geographies.

Small Loans to Businesses

Refer to Table 9 in the state of Virginia section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses. Based on the data in the tables, the overall geographic distribution of small loans to businesses was reasonable. There were no low-income CTs located within the AA.

2022

The percentage of loans in moderate-income CTs was below the percentage of businesses located within the moderate-income CTs and exceeded the aggregate percentage of all reporting lenders.

2023

The percentage of loans in moderate-income CTs is well below the percentage of businesses located within the moderate-income CTs and well below the aggregate percentage of all reporting lenders.

2024

The bank did not originate or purchase a sufficient number of small business loans to conduct a meaningful analysis.

Lending Gap Analysis

The OCC evaluated the lending distribution in the VA non-MSA to determine if any unexplained, conspicuous gaps existed. The examiners reviewed summary reports, maps, and analyzed the bank's lending activity over the evaluation period to identify any gaps in the geographic distribution of loans. The examiners did not identify any unexplained, conspicuous gaps.

Distribution of Loans by Income Level of the Borrower

The bank exhibited a reasonable distribution of loans to individuals of different income levels and businesses of different sizes, given the product lines offered by the bank.

Home Mortgage Loans

Refer to Table 8 in the state of Virginia section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

Based on the data in the tables, the overall borrower distribution of home mortgage loans was reasonable.

2022

The percentage of home mortgage loans to low-income borrowers was near to the percent of low-income families and exceeded the aggregate percentage of all reporting lenders. The percentage of home mortgage loans to moderate-income borrowers was near to the percent of moderate-income families and below the aggregate percentage of all reporting lenders.

2023

The percentage of home mortgage loans to low-income borrowers was below the percent of low-income families and exceeded the aggregate percentage of all reporting lenders. The percentage of home mortgage loans to moderate-income borrowers was near to the percent of moderate-income families and was near to the aggregate percentage of all reporting lenders.

2024

The percentage of home mortgage loans to low-income borrowers was below the percent of low-income families. The percentage of home mortgage loans to moderate-income borrowers was near to the percent of moderate-income families.

When assessing performance, examiners considered the affordability of housing for low-, and moderate-income borrowers in the AA due to demographic constraints. As stated in the “Description of Institution’s Operations in Virginia,” low-, and moderate-income borrowers may have difficulty qualifying for home mortgage loans considering median family income for these income levels and the median housing value.

Small Loans to Businesses

Refer to Table 10 in the state of Virginia section of appendix D for the facts and data used to evaluate the borrower distribution of the bank’s originations and purchases of small loans to businesses.

Based on the data in the tables, the overall borrower distribution of small loans to businesses was reasonable.

2022

The percentage of small loans to businesses with revenues of \$1 million or less was near to the percentage of businesses with revenues of \$1 million or less but exceeded the aggregate percentage of all reporting lenders.

2023

The percentage of small loans to businesses with revenues of \$1 million or less exceeded the percentage of businesses with revenues of \$1 million or less and exceeded the aggregate percentage of all reporting lenders.

2024

The bank did not originate or purchase a sufficient number of small business loans to conduct a meaningful analysis.

Responses to Complaints

Skyline did not receive any complaints about its performance in helping to meet credit needs in the state of Virginia during the evaluation period.

Conclusions for Areas Receiving Limited Scope Reviews

Based on limited-scope reviews, the bank's performance under the Lending Test in the Blacksburg MSA, and Roanoke MSA are consistent with the bank's overall performance under the Lending Test in the full scope area.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of Virginia is rated Satisfactory.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank exhibited adequate responsiveness to CD needs in the state through CD loans, qualified investments, and CD services, as appropriate, considering the bank's capacity and the need and availability of such opportunities for CD in the bank's AAs.

Number and Amount of Community Development Loans

The CD Loans Table, shown below, sets forth the information and data used to evaluate the bank's level of CD lending. The table includes all CD loans, including multifamily loans that also qualify as CD loans.

Community Development Loans				
Assessment Area	Total			
	#	% of Total #	\$(000's)	% of Total \$
Virginia Non-MSA	6	100.00	1,307	100.00

Skyline originated six CD loans totaling \$1.3 million benefitting the VA Non-MSA during the evaluation period. These loans represent 1.31 percent of tier one capital. The bank's CD lending supported affordable housing, and organizations providing community services to LMI individuals and families.

The following are examples of CD loans the bank originated or purchased in this AA:

- The bank originated a \$175,000 loan to fund the construction of affordable housing in the AA.
- The bank made a \$365,900 loan to fund the purchase of vehicles for a volunteer fire department located in a distressed and underserved area that serves LMI households.
- The bank made a \$126,160 loan to fund improvements of housing that serves as safe place for women who have experienced domestic violence.

Number and Amount of Qualified Investments

Assessment Area	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$	#	\$	#	% of Total #	\$	% of Total \$	#	\$
Virginia Non-MSA	0	0	13	15,345	13	100.00	15,345	100.00	0	0
Total	0	0	13	15,345	13	100.00	15,345	100.00	0	0

Skyline donated \$15,345 during the evaluation period to eligible community service organizations in the Virginia Non-MSA. These investments represent less than 1.0 percent of tier one capital. The bank did not purchase any qualified investments in this AA during the evaluation period. The donations were made to organizations primarily focused on community services to qualified LMI families in the AA.

The following are examples of qualified investments in the AA:

- The bank donated \$1,000 to fund summer camps for children of low -income families.
- The bank donated \$1,200 to a nonprofit to support emergency relief needs of LMI families.
- The bank donated \$1,000 to a nonprofit organization that serves as a shelter and recovery center for low and moderate individuals.

Extent to Which the Bank Provides Community Development Services

The bank conducted or supported an adequate number of CD services, consistent with its capacity and expertise to conduct specific activities. During the evaluation period, eight bank employees held leadership positions at qualifying organizations, commensurate with their bank job, to benefit LMI families or small business owners.

Eight bank employees volunteered 325 hours per year to ten organizations primarily focused on community services to qualified low- and moderate-income families in the AA and economic development.

The following are examples of services provided in the AA:

- A bank employee provided 450 qualified service hours as the treasurer of a nonprofit organization that provides emergency services to low- and moderate-income families in distressed and underserved geographies.
- A bank employee provided 288 qualified service hours as the treasurer of a nonprofit food pantry that provides nutritional food assistance to low- and moderate-income families.
- A bank employee provided 150 qualified service hours as a board member of a nonprofit organization that provides healthcare services, and food and personal care items to low- and moderate-income individuals.

* 'Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

Conclusions for Areas Receiving Limited Scope Reviews

Based on limited-scope reviews, the bank's performance under the CD Test in the Blacksburg MSA and the Roanoke MSA was weaker than the bank's overall performance under the CD Test in the full scope area. The weaker performance is due to the lack of CD loans, investments, grants and donations, and services in these AAs. The CD performance in the limited-scope areas did not have a significant impact on the overall CD Test rating for the state of Virginia.

State Rating

State of North Carolina

CRA rating for the State of North Carolina²: Satisfactory

The Lending Test is rated: Satisfactory

The Community Development Test is rated: Satisfactory

The major factors that support this rating include:

- The bank exhibited an excellent geographic distribution of loans in the state.
- The bank exhibited a reasonable distribution of loans to individuals of different income levels and businesses of different sizes.
- The bank exhibited an adequate responsiveness to CD needs in the state through CD loans, qualified investments, donations, and CD services.

Description of Institution's Operations in North Carolina

Skyline has three AAs in the state of North Carolina. These AAs include the NC Non-MSA, Winston-Salem MSA, and Hickory MSA. Skyline has 10 branches in the state of North Carolina. One branch is located in a moderate-income CT, six are located in middle-income CTs, two are located in an upper-income CTs, and one is located in an unknown-income CT. Twelve middle-income CTs are designated as distressed or underserved due to high poverty rates and remote rural geographies. The AAs meet the requirements of the regulations and do not arbitrarily exclude any low- or moderate-income geographies.

The Winston-Salem MSA includes Davie and Yadkin counties. The AA consists of two moderate-income CTs, 16 middle-income CTs, and one upper-income CT. This AA has no low-income CTs. The bank operates two full-service branches in middle-income CTs in Yadkin and Davie counties.

The Hickory MSA includes Caldwell and Catawba counties. The AA consists of one low-income CT, 10 moderate-income CTs, 28 middle-income CTs, and 14 upper-income CTs. The bank operates two full-service branches in middle income CTs, and two full-service branches in upper-income CTs in Caldwell and Catawba counties.

The NC Non-MSA includes Alleghany, Ashe, Watauga, and Wilkes counties. The AA consists of four moderate-income CTs, 29 middle-income CTs, 11 upper-income CTs, and one unknown-income CT. This AA has no low-income CTs. The bank operates four branches in this AA. One branch in Alleghany County is located in a moderate-income CT. One branch in Ashe County is located in a middle-income CT. One branch in Watauga County is located in an unknown-income CT. This unknown classification is due to the branch being located in Boone, NC, which is primarily a college town surrounding Appalachian State University. One branch in Wilkes County is located in a middle-income CT.

² This rating reflects performance within the state. The statewide evaluations do not reflect performance in the parts of those states contained within the MMSA.

Winston-Salem MSA

The following table provides a summary of the demographics that includes housing and business information for the Winston-Salem MSA.

Assessment Area - Winston-Salem MSA						
2022 - 2024						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	19	0.00	10.53	84.21	5.26	0.00
Population by Geography	79,926	0.00	8.08	84.85	7.07	0.00
Housing Units by Geography	36,442	0.00	8.44	84.24	7.32	0.00
Owner-Occupied Housing by Geography	25,041	0.00	7.16	83.63	9.20	0.00
Occupied Rental Units by Geography	6,509	0.00	11.25	86.30	2.46	0.00
Vacant Units by Geography	4,892	0.00	11.26	84.57	4.17	0.00
Businesses by Geography	2,808	0.00	6.23	82.76	11.00	0.00
Farms by Geography	253	0.00	8.30	86.56	5.14	0.00
Family Distribution by Income Level	21,793	20.76	15.98	21.75	41.51	0.00
Household Distribution by Income Level	31,550	21.78	16.54	17.71	43.97	0.00
Unemployment rate (%)	4.51	0.00	4.00	4.43	6.40	0.00
Households Below Poverty Level (%)	11.67	0.00	20.24	11.77	1.83	0.00
Median Family Income (49180 - Winston-Salem, NC MSA)		\$66,563	Median Housing Value			\$145,900
Median Family Income (49180 - Winston-Salem, NC MSA) for 2024		\$81,900	Median Gross Rent			\$675
			Families Below Poverty Level			10.17
FFIEC File - 2020 Census FFIEC File - 2024 Census 2024 Dun & Bradstreet SBSF Demographics Due to rounding, totals may not equal 100.0% (*) The NA category consists of geographies that have not been assigned an income classification						

Based on the June 30, 2024, FDIC Summary of Deposit Market Share Report, the bank ranked seventh out of eight FDIC-insured depository institutions with a 7.6 percent deposit market share. Truist Bank ranked first with a 20.3 percent deposit market share, First Horizon Bank ranked second with a 20.1 percent deposit market share, and First National Bank of Pennsylvania ranked third with a 15.8 percent deposit market share.

Competition for mortgage loans is strong and includes local commercial and savings banks, branches of larger regional and nationwide banks, credit unions, and national mortgage lenders. Based on the most recent 2023 Market Share Analysis, there were 198 lending institutions within the AA competing for mortgage applications. The top five lenders have a combined 37.2 percent market share. Skyline ranked eighteenth with 1.6 percent of the loan market share in the AA.

Employment and Economic Factors

The primary economic drivers in the Winston-Salem MSA area are Manufacturing, Healthcare and Social Assistance, Construction, and Retail Trade. According to the North Carolina Department of Commerce, leading employers in the AA as of December 31, 2024, are Ashley Furniture Industries LLC., and Davie

County Schools in Davie County; and Unifi Manufacturing Inc and Yadkin County Board of Education in Yadkin County.

According to the U.S. Bureau of Labor Statistics (BLS), the unemployment rate increased throughout the evaluation period in the AA. In January 2022, the rate was 3.7 percent compared to 4.1 percent in December 2024. The unemployment rate in the AA was within the overall rate for the state of North Carolina, which was 3.7 percent at the end of the evaluation period. The national unemployment rate was 4 percent in January 2022, and 4.1 percent in December 2024.

Housing

Homeownership in low- and moderate-income geographies may be difficult due to high median housing prices compared to median family income.

According to the 2024 ACS Census, the median housing value in the AA was \$145,900. The median family income for the AA was \$81,900, which would result in a low-income household annual income below \$44,150, and moderate-income household annual income between \$44,150 and \$70,640. These income levels may make it difficult to afford housing at the median housing value in the AA for LMI borrowers.

One method to determine housing affordability assumes a maximum affordable monthly principal and interest payment of no more than 30 percent of the applicant's income. The calculated maximum affordable monthly mortgage payment was \$1,024 for a low-income borrower and \$1,638 for a moderate-income borrower using 2024 data.

Assuming a 30-year mortgage with a six percent interest rate, and not accounting for down payment, homeowners insurance, real estate taxes, or any additional monthly expenses, a low-income borrower making \$44,150 per year (less than 50 percent of the 2024 FFIEC adjusted median family income in the AA) could afford a \$170,753 mortgage with a payment of \$1,024 per month. A moderate-income borrower making \$70,640 per year (less than 80 percent of the 2023 FFIEC adjusted median family income in the AA) could afford a \$273,205 mortgage with a payment of \$1,638 per month. This illustrates that low- and moderate-income borrowers would be challenged to qualify for a mortgage loan in the AA with an estimated payment of \$1,803. The median housing value in the AA is \$295,000, and \$335,950 in 2022 and 2024, reflecting a percent change of 13.9 from 2022 to 2024, according to Realtor.com data.

Community Contacts

Three community contacts were reviewed in the North Carolina AAs as part of the performance evaluation to determine each AA's credit and development needs. Community contacts included organizations primarily focused on affordable housing and economic development. The contact in the Winston-Salem MSA stated there is a great need for affordable housing in the area.

Scope of Evaluation in North Carolina

The Winston-Salem MSA received a full-scope review. The AA accounts for 21.9 percent of loans, 20.0 percent of branches, and 28.3 percent of deposits in the state of North Carolina throughout the evaluation period. The Hickory MSA, and NC Non-MSA, received a limited scope review. The bank maintains a small presence in these markets, with a deposit market share equal to or less than five percent in each

respective AA, according to the FDIC Summary of Deposits Market Share Report as of December 31, 2024. The OCC identified home mortgage and small business lending as the primary products in the bank's AAs. The examiners reviewed HMDA information and a sample of small business loans to evaluate lending test performance.

CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN NORTH CAROLINA

LENDING TEST

The bank's performance under the Lending Test in the state of North Carolina is rated Satisfactory.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank's lending performance in the Winston-Salem MSA was reasonable.

Distribution of Loans by Income Level of the Geography

The bank exhibited an excellent geographic distribution of loans in the state.

Home Mortgage Loans

Refer to Table 7 in the state of North Carolina section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's home mortgage loan originations and purchases.

Based on the data in the tables, the overall geographic distribution of home mortgage loans was excellent.

The percentage of home mortgage loans to borrowers in moderate-income CTs exceeded the percent of owner-occupied housing units and exceeded the aggregate lending. There were no low-income CTs located within the AA.

Small Loans to Businesses

Refer to Table 9 in the state of North Carolina section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's originations and purchases of small loans to businesses.

The bank did not originate or purchase a sufficient number of small business loans to conduct a meaningful analysis.

Lending Gap Analysis

The OCC evaluated the lending distribution in the Winston-Salem MSA to determine if any unexplained, conspicuous gaps existed. The examiners reviewed summary reports, maps, and analyzed the bank's lending activity over the evaluation period to identify any gaps in the geographic distribution of loans. The examiners did not identify any unexplained, conspicuous gaps.

Distribution of Loans by Income Level of the Borrower

The bank exhibited a reasonable distribution of loans to individuals of different income levels and businesses and farms of different sizes, given the product lines offered by the bank.

Home Mortgage Loans

Refer to Table 8 in the state of North Carolina section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

Based on the data in the tables, the overall borrower distribution of home mortgage loans was reasonable.

The percentage of home mortgage loans to low-income borrowers was below the percent of low-income families and exceeded the aggregate percentage of all reporting lenders. The percentage of home mortgage loans to moderate-income borrowers was near to the percent of moderate-income families and was well below the aggregate percentage of all reporting lenders.

When assessing performance, examiners considered the affordability of housing for low-, and moderate-income borrowers in the AA due to demographic constraints. As stated in the "Description of Institution's Operations in North Carolina," low-, and moderate-income borrowers may have difficulty qualifying for home mortgage loans due considering median family income for these income levels and the median housing value.

Small Loans to Businesses

Refer to Table 10 in the state of North Carolina section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's originations and purchases of small loans to businesses.

The bank did not originate or purchase a sufficient number of small business loans to conduct a meaningful analysis.

Responses to Complaints

Skyline did not receive any complaints about its performance in helping to meet credit needs in the state of North Carolina during the evaluation period.

Conclusions for Areas Receiving Limited Scope Reviews

Based on limited-scope reviews, the bank's performance under the Lending Test in the Hickory MSA and NC Non-MSA was stronger than the bank's overall performance under the Lending Test in the full scope area. Stronger performance was due to better geographic and borrower distributions. Performance in the limited-scope AAs had minimal impact on the overall state rating.

COMMUNITY DEVELOPMENT TEST

The bank's performance under the CD Test in the state of North Carolina is rated Satisfactory.

Conclusions for Area Receiving a Full-Scope Review

Based on a full-scope review, the bank exhibited poor responsiveness to CD needs in the Winston-Salem MSA through CD loans, qualified investments, and CD services, as appropriate, considering the bank’s capacity and the need and availability of such opportunities for CD in the bank’s AAs.

Number and Amount of Community Development Loans

Skyline did not make any CD loans in the Winston-Salem MSA during the evaluation period.

Number and Amount of Qualified Investments

Qualified Investments										
Assessment Area	Prior Period*		Current Period		Total				Unfunded Commitments**	
	#	\$	#	\$	#	% of Total #	\$	% of Total \$	#	\$
Winston-Salem NC MSA	0	0	2	500	2	100.0	500	100.0	0	0
Total	0	0	2	500	2	100.0	500	100.0	0	0

Skyline donated \$500.00 during the evaluation period to eligible community service organizations in the Winston-Salem MSA. These investments represent less than 1.0 percent of tier one capital. The bank did not purchase any qualified investments in this AA during the evaluation period. The donations were made to organizations primarily focused on community services to qualified low- and moderate-income families in the AA.

Extent to Which the Bank Provides Community Development Services

The bank conducted or supported a poor number of CD services, consistent with its capacity and expertise to conduct specific activities. During the evaluation period, one bank employee held a leadership position at a qualifying organization, commensurate with their bank job, to benefit low- and moderate-income families or small business owners.

Conclusions for Areas Receiving Limited Scope Reviews

Based on limited-scope reviews, the bank’s performance under the CD Test in the Hickory MSA was consistent with the bank’s overall performance under the CD Test in the full scope area.

Based on limited-scope reviews, the bank’s performance under the CD Test in the North Carolina Non-MSA was stronger than the bank’s overall performance under the CD Test in the full scope area due to a higher volume of CD loans, and donations. The bank made six CD loans totaling \$2.3 million to benefit economic development, and one loan totaling \$250,000 to benefit a community service organization that provided a transitional housing program in the North Carolina Non MSA. This represented 2.3 percent of tier 1 capital. Performance in this limited-scope AA had a material impact on the overall state rating, resulting in a higher rating than the full-scope AA.

* 'Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

Appendix A: Scope of Examination

The following table identifies the time-period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the MSA(s) and non-MSA(s) that received comprehensive examination review, designated by the term “full-scope,” and those that received a less comprehensive review, designated by the term “limited-scope”.

Time Period Reviewed:	01/01/2022 – 12/31/2024	
Bank Products Reviewed:	Home mortgage and small business loans Community development loans, qualified investments, community development services	
Affiliate(s)	Affiliate Relationship	Products Reviewed
None	None	None
List of Assessment Areas and Type of Examination		
Rating and Assessment Areas	Type of Exam	Other Information
Virginia		
Virginia Non-MSA (VA Non-MSA)	Full scope	All CTs in Galax City, and Carroll, Floyd, Grayson, Patrick, and Wythe counties in the state of Virginia
Blacksburg-Christiansburg VA MSA (Blacksburg MSA)	Limited scope	All CTs in Radford City and Floyd, Montgomery, and Pulaski counties in the state of Virginia
Roanoke VA MSA (Roanoke MSA)	Limited scope	All CTs in Roanoke City, Salem City and Roanoke County in the state of Virginia
North Carolina		
Winston-Salem NC MSA (Winston-Salem MSA)	Full scope	All CTs in Davie and Yadkin counties in the state of North Carolina
North Carolina Non-MSA (NC Non-MSA)	Limited scope	All CTs in Alleghany, Ashe, Watauga and Wilkes counties in the state of North Carolina
Hickory-Lenior-Morganton NC MSA (Hickory MSA)	Limited scope	All CTs in Caldwell and Catawba counties in the state of North Carolina

Appendix B: Summary of MMSA and State Ratings

RATINGS			
Overall Bank:	Lending Test Rating*	CD Test Rating	Overall Bank/State/Multistate Rating
Skyline National Bank	Satisfactory	Satisfactory	Satisfactory
State:			
Virginia	Satisfactory	Satisfactory	Satisfactory
North Carolina	Satisfactory	Satisfactory	Satisfactory

(*) The Lending Test and CD Test carry equal weight in the overall rating.

Appendix C: Definitions and Common Abbreviations

The following terms and abbreviations are used in this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

Affiliate: Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. For example, a bank subsidiary is controlled by the bank and is, therefore, an affiliate.

Aggregate Lending (Aggt.): The number of loans originated and purchased by all reporting lenders (HMDA or CRA) in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

Census Tract (CT): A small, relatively permanent statistical subdivision of a county delineated by a local committee of census data users for the purpose of presenting data. Census tracts nest within counties, and their boundaries normally follow visible features, but may follow legal geography boundaries and other non-visible features in some instances, Census tracts ideally contain about 4,000 people and 1,600 housing units.

Combined Statistical Area (CSA): A geographic entity consisting of two or more adjacent Core Based Statistical Areas with employment interchange measures of at least 15. An employment interchange measure is a measure of ties between two adjacent entities. The employment interchange measure is the sum of the percentage of workers living in the smaller entity who work in the larger entity and the percentage of employment in the smaller entity that is accounted for by workers who reside in the larger entity.

Community Development (CD): Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of \$1 million or less; or activities that revitalize or stabilize low- or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas.

Community Reinvestment Act (CRA): The statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its entire community, including LMI areas, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, other secured consumer loans, and other unsecured consumer loans.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into ‘male householder’ (a family with a male householder and no wife present) or ‘female householder’ (a family with a female householder and no husband present).

Full-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn), the lien status of the collateral, any requests for preapproval, and loans for manufactured housing.

Home Mortgage Loans: A closed-end mortgage loan or an open-end line of credit as these terms are defined under 12 CFR 1003.2, and that is not an excluded transaction under 12 CFR 1003.3(c)(1) through (c)(10) and (c)(13).

Household: Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

Limited-Scope Review: Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of CD loans and qualified investments, branch distribution, and CD services).

Low-Income: Individual income that is at less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the state/assessment area.

Median Family Income (MFI): The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. The median is the point at which half of the families have income above, and half below, a range of incomes. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above, and half below, a range of incomes.

Metropolitan Division: As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area: An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

Multifamily: Refers to a residential structure that contains five or more units.

Multistate Metropolitan Statistical Area (MMSA): Any multistate metropolitan statistical area or multistate combined statistical area, as defined by the Office of Management and Budget.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Prior Period Investments: Investments made in a previous evaluation period that are outstanding as of the end of the evaluation period.

Qualified Investment: A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rating Area: A rated area is a state or multistate metropolitan statistical area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan statistical area, the institution will receive a rating for the multistate metropolitan statistical area.

Small Loan(s) to Business(es): A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

Small Loan(s) to Farm(s): A loan included in ‘loans to small farms’ as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland or are classified as loans to finance agricultural production and other loans to farmers.

Tier 1 Capital: The total of common shareholders’ equity, perpetual preferred shareholders’ equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

Unfunded Commitments: Legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Upper-Income: Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

Appendix D: Tables of Performance Data

Content of Standardized Tables

A separate set of tables is provided for each state. All multistate metropolitan statistical areas, if applicable, are presented in one set of tables. References to the “bank” include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the Lending Test tables, the following are applicable: (1) purchased are treated as originations; and (2) “aggregate” is the percentage of the aggregate number of reportable loans originated and purchased by all HMDA or CRA-reporting lenders in the MMSA/AA. Deposit data are compiled by the FDIC and are available as of June 30th of each year. Tables without data are not included in this PE.

The following is a listing and brief description of the tables included in each set:

- Table 7. Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents aggregate peer data for the years the data is available.
- Table 8. Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of families by income level in each MMSA/AA. The table also presents aggregate peer data for the years the data is available.
- Table 9. Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to \$1 million) to businesses that were originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) in those geographies. Because aggregate small business data are not available for geographic areas smaller than counties, it may be necessary to compare bank loan data to aggregate data from geographic areas larger than the bank’s AA.
- Table 10. Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenue** - Compares the percentage distribution of the number of small loans (loans less than or equal to \$1 million) originated and purchased by the bank to businesses with revenues of \$1 million or less to: 1) the percentage distribution of businesses with revenues of greater than \$1 million; and 2) the percentage distribution of businesses for which revenues are not available. The table also presents aggregate peer small business data for the years the data is available.

State of Virginia

Assessment Area:	Total Home Mortgage Loans				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate
Blacksburg MSA	56	16,889	14.78	3,428	--	--	0.35	17.36	12.50	17.79	54.34	58.93	51.84	28.29	28.57	29.93	--	--	0.09
Roanoke MSA	49	9,013	12.93	6,620	3.13	2.04	3.25	22.97	30.61	25.20	39.31	38.78	37.87	34.59	28.57	33.67	--	--	--
VA Non-MSA	274	35,274	72.30	2,369	--	--	--	14.85	17.15	15.96	65.54	72.99	60.24	19.61	9.85	23.81	--	--	--
Total	379	61,176	100.00	12,417	1.46	0.26	1.83	19.32	18.21	21.39	50.27	66.49	45.99	28.94	15.04	30.76	--	--	0.02

*Source: FFIEC File - 2020 Census; 1/1/2022 - 12/31/2022 Bank Data, 2022 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Assessment Area:	Total Home Mortgage Loans				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	% Aggregate
Blacksburg MSA	53	14,001	18.40	2,470	--	0.00	0.57	17.36	13.21	18.46	54.34	58.49	54.90	28.29	28.30	25.95	--	0.00	0.04
Roanoke MSA	37	7,148	12.85	5,030	3.13	2.70	3.84	22.97	13.51	25.81	39.31	37.84	38.05	34.59	45.95	32.19	--	0.00	--
VA Non-MSA	198	26,397	68.75	1,985	--	0.00	--	12.49	10.61	13.90	71.02	80.81	69.72	16.49	8.59	16.37	--	0.00	--
Total	288	47,546	100.00	9,485	1.39	0.35	2.18	18.40	11.46	21.40	52.64	71.18	49.07	27.57	17.01	27.25	--	0.00	0.01

*Source: FFIEC File - 2020 Census; 1/1/2023 - 12/31/2023 Bank Data, 2023 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Assessment Area:	Total Home Mortgage Loans				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% of Owner- Occupied Housing Units	% Bank Loans	% Aggregate												
Blacksburg MSA	94	20,285	34.81	--	--	--	--	10.64	4.26	--	64.09	72.34	--	25.27	23.40	--	--	--	--
Roanoke MSA	23	3,269	8.52	--	3.13	--	--	22.97	13.04	--	39.31	52.17	--	34.59	34.78	--	--	--	--
VA Non-MSA	153	19,631	56.67	--	--	--	--	14.70	20.26	--	69.81	75.82	--	15.49	3.92	--	--	--	--
Total	270	43,185	100.00	--	1.39	--	--	17.16	14.07	--	54.51	72.59	--	26.93	13.33	--	--	--	--

*Source: FFIEC File - 2024 Census; 1/1/2024 - 12/31/2024 Bank Data, -- HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate
Blacksburg MSA	56	16,889	14.78	3,428	19.77	1.79	6.88	16.26	5.36	19.54	21.58	17.86	19.46	42.39	37.50	38.97	--	37.50	15.14
Roanoke MSA	49	9,013	12.93	6,620	21.82	10.20	12.76	17.85	18.37	22.07	19.78	12.24	20.56	40.55	18.37	25.51	--	40.82	19.09
VA Non-MSA	274	35,274	72.30	2,369	19.47	13.14	8.53	20.31	14.23	21.02	22.30	23.36	24.74	37.91	37.59	34.15	--	11.68	11.57
Total	379	61,176	100.00	12,417	20.68	11.08	10.33	17.99	13.46	21.17	20.89	21.11	21.05	40.43	35.09	30.88	--	19.26	16.57

*Source: FFIEC File - 2020 Census; 1/1/2022 - 12/31/2022 Bank Data, 2022 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate
Blacksburg MSA	53	14,001	18.40	2,470	19.77	--	7.73	16.26	1.89	16.80	21.58	15.09	20.12	42.39	43.40	37.29	--	39.62	18.06
Roanoke MSA	37	7,148	12.85	5,030	21.82	13.51	11.23	17.85	5.41	23.38	19.78	18.92	21.33	40.55	32.43	26.30	--	29.73	17.75
VA Non-MSA	198	26,397	68.75	1,985	19.47	10.10	8.66	19.75	19.19	21.76	22.72	17.17	21.81	38.07	41.92	33.75	--	11.62	14.01
Total	288	47,546	100.00	9,485	20.63	8.68	9.78	17.94	14.24	21.33	21.07	17.01	21.12	40.36	40.97	30.72	--	19.10	17.05

Source: FFIEC File - 2020 Census; 1/1/2023 - 12/31/2023 Bank Data, 2023 HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate
Blacksburg MSA	94	20,285	34.81	--	19.33	5.32	--	16.76	13.83	--	21.85	24.47	--	42.06	37.23	--	--	19.15	--
Roanoke MSA	23	3,269	8.52	--	21.82	8.70	--	17.85	17.39	--	19.78	26.09	--	40.55	21.74	--	--	26.09	--
VA Non-MSA	153	19,631	56.67	--	20.48	7.84	--	19.66	13.73	--	22.71	22.22	--	37.16	41.83	--	--	14.38	--
Total	270	43,185	100.00	--	20.74	7.04	--	17.94	14.07	--	21.10	23.33	--	40.22	38.52	--	--	17.04	--

Source: FFIEC File - 2024 Census; 1/1/2024 - 12/31/2024 Bank Data, -- HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

Table 9: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography																			2022
Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate
Blacksburg MSA	5	1,253	23.81	2,172	0.00	0.00	0.28	16.54	0.00	14.04	43.31	40.00	51.43	35.88	60.00	34.16	4.27	0.00	0.09
Roanoke MSA	2	350	9.52	4,417	3.62	0.00	5.28	22.36	0.00	20.29	36.43	50.00	37.40	37.59	50.00	37.04	0.00	0.00	0.00
VA Non-MSA	14	1,277	66.67	1,641	0.00	0.00	0.00	31.44	21.43	14.75	43.78	78.57	62.28	24.78	0.00	22.97	0.00	0.00	0.00
Total	21	2,880	100.00	8,230	2.44	0.00	2.90	22.62	14.29	17.53	38.74	66.67	46.06	35.43	19.05	33.48	0.77	0.00	0.02

Source: FFIEC File - 2020 Census; 1/1/2022 - 12/31/2022 Bank Data, 2022 Dunn & Bradstreet SBSF Demographics, 2022 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

Table 9: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography																			2023
Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate
Blacksburg MSA	4	515	25.00	1,926	0.51	0.00	0.05	13.74	0.00	12.88	51.21	75.00	51.35	32.56	25.00	35.67	1.98	0.00	0.05
Roanoke MSA	0	0	0.00	4,171	4.75	0.00	4.48	22.51	0.00	21.65	36.84	0.00	38.02	35.91	0.00	35.84	--	0.00	--
VA Non-MSA	12	641	75.00	1,568	--	0.00	--	14.96	8.33	13.33	64.55	83.33	67.86	20.50	8.33	18.81	--	0.00	--
Total	16	1,156	100.00	7,665	2.67	0.00	2.45	18.68	6.25	17.74	46.26	81.25	47.48	31.88	12.50	32.32	0.52	0.00	0.01

Source: FFIEC File - 2020 Census; 1/1/2023 - 12/31/2023 Bank Data, 2023 Dunn & Bradstreet SBSF Demographics, 2023 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate
Blacksburg MSA	4	474	30.77	--	0.52	0.00	--	10.04	0.00	--	56.05	75.00	--	31.80	25.00	--	1.60	0.0	--
Roanoke MSA	1	50	7.69	--	4.67	0.00	--	22.76	0.00	--	36.08	0.00	--	36.49	100.00	--	--	0.0	--
VA Non-MSA	8	779	61.54	--	--	0.00	--	17.78	25.00	--	63.96	75.00	--	18.26	0.00	--	--	0.0	--
Total	13	1,303	100.00	--	2.70	0.00	--	18.30	15.38	--	46.46	69.23	--	32.08	15.38	--	0.46	0.0	--

*Source: FFIEC File - 2024 Census; 1/1/2024 - 12/31/2024 Bank Data, 2024 Dunn & Bradstreet SBSF Demographics, -- CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= IMM			Businesses with Revenues > IMM		Businesses with Revenues Not Available	
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Blacksburg MSA	5	1,253	23.81	2,172	78.86	60.00	55.66	8.74	0.00	12.40	40.00
Roanoke MSA	2	350	9.52	4,417	77.69	0.00	53.32	10.27	100.00	12.05	0.00
VA Non-MSA	14	1,277	66.67	1,641	78.49	71.43	68.92	9.52	21.43	11.98	7.14
Total	21	2,880	100.00	8,230	78.02	61.90	57.05	9.88	23.81	12.10	14.29

*Source: FFIEC File - 2020 Census; 1/1/2022 - 12/31/2022 Bank Data, 2022 Dunn & Bradstreet SBSF Demographics, 2022 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= IMM			Businesses with Revenues > IMM		Businesses with Revenues Not Available	
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Blacksburg MSA	4	515	25.00	1,926	78.38	75.00	59.35	9.81	0.00	11.81	25.00
Roanoke MSA	0	0	0.00	4,171	79.11	0.00	50.99	9.83	0.00	11.06	0.00
VA Non-MSA	12	641	75.00	1,568	79.25	91.67	66.77	9.07	8.33	11.68	0.00
Total	16	1,156	100.00	7,665	78.95	87.50	56.32	9.67	6.25	11.38	6.25

*Source: FFIEC File - 2020 Census; 1/1/2023 - 12/31/2023 Bank Data, 2023 Dunn & Bradstreet SBSF Demographics, 2023 CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Table 10: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues											2024
Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Blacksburg MSA	4	474	30.77	--	80.79	75.00	--	8.78	0.00	10.42	25.00
Roanoke MSA	1	50	7.69	--	80.56	100.00	--	8.80	0.00	10.64	0.00
VA Non-MSA	8	779	61.54	--	80.36	75.00	--	8.11	12.50	11.52	12.50
Total	13	1,303	100.00	--	80.59	76.92	--	8.68	7.69	10.73	15.38

Source: FFIEC File - 2024 Census; 1/1/2024 - 12/31/2024 Bank Data, 2024 Dunn & Bradstreet SBSF Demographics, -- CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

State of North Carolina

Table 7: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography																			2022-2024
Assessment Area:	Total Home Mortgage Loans				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% of Owner- Occupied Housing Units	% Bank Loans	% Aggregate												
Hickory MSA	136	23,869	24.24	14,746	0.82	0.74	0.69	16.03	19.12	14.16	53.22	52.94	49.93	29.93	27.21	35.20	--	0.00	--
NC Non-MSA	301	67,251	53.65	7,718	--	0.00	--	8.32	15.61	6.69	67.19	65.78	56.61	23.18	15.61	34.69	1.32	2.99	2.00
Winston-Salem MSA	124	25,960	22.10	4,482	--	0.00	--	7.16	9.68	5.58	83.63	88.71	85.27	9.20	1.61	9.10	--	0.00	--
Total	561	117,080	100.00	26,946	0.40	0.18	0.38	11.85	15.15	10.59	63.33	67.74	57.72	23.98	15.33	30.71	0.45	1.60	0.57

Source: FFIEC File - 2020, 2024 Census; 1/1/2022 - 12/31/2024 Bank Data, 2022, 2023, -- HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate	% Families	% Bank Loans	% Aggregate
Hickory MSA	136	23,869	24.24	14,746	18.71	6.62	5.77	19.01	8.09	18.17	20.17	11.76	21.94	42.11	39.71	41.19	--	33.82	12.93
NC Non-MSA	301	67,251	53.65	7,718	19.77	4.65	4.17	18.11	8.97	12.59	20.59	15.95	18.29	41.53	53.16	54.65	--	17.28	10.29
Winston-Salem MSA	124	25,960	22.10	4,482	20.76	8.06	7.07	15.98	10.48	21.04	21.75	16.94	24.34	41.51	45.16	37.59	--	19.35	9.95
Total	561	117,080	100.00	26,946	19.40	5.88	5.53	18.21	9.09	17.05	20.57	15.15	21.29	41.82	48.13	44.45	--	21.75	11.68

*Source: FFIEC File - 2020, 2024 Census; 1/1/2022 - 12/31/2024 Bank Data, 2022, 2023, -- HMDA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts		
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Aggregate
Hickory MSA	12	1,618	28.57	9,551	0.94	0.00	0.98	21.00	25.00	19.74	44.36	41.67	46.45	33.69	33.33	32.83	--	0.00	--
NC Non-MSA	22	2,098	52.38	6,042	--	0.00	--	8.13	31.82	6.87	50.77	54.55	52.91	32.12	13.64	33.02	8.98	0.00	7.20
Winston-Salem MSA	8	1,848	19.05	2,933	--	0.00	--	6.23	0.00	7.71	82.76	87.50	83.84	11.00	12.50	8.46	--	0.00	--
Total	42	5,564	100.00	18,526	0.48	0.00	0.51	14.45	23.81	13.63	52.20	57.14	54.47	29.81	19.05	29.03	3.05	0.00	2.35

*Source: FFIEC File - 2020, 2024 Census; 1/1/2022 - 12/31/2024 Bank Data, 2024 Dunn & Bradstreet SBSF Demographics, 2022, 2023, -- CRA Aggregate Data, "--" data not available.
Due to rounding, totals may not equal 100.0%*

Table 10: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues											2022-2024
Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$ (,000)	% of Total Number	Overall Market (,000)	% Businesses	% Bank Loans	% Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
Hickory MSA	12	1,618	28.57	9,551	79.86	66.67	55.46	9.93	16.67	10.22	16.67
NC Non-MSA	22	2,098	52.38	6,042	81.66	81.82	62.93	8.52	9.09	9.82	9.09
Winston-Salem MSA	8	1,848	19.05	2,933	82.62	25.00	59.94	7.73	25.00	9.65	50.00
Total	42	5,564	100.00	18,526	80.88	66.67	58.60	9.13	14.29	10.00	19.05

Source: FFIEC File - 2020, 2024 Census; 1/1/2022 - 12/31/2024 Bank Data, 2024 Dunn & Bradstreet SBSF Demographics, 2022, 2023, -- CRA Aggregate Data, "--" data not available.
 Due to rounding, totals may not equal 100.0%